## October 2019 CHAMBER EVENTS

#### **Networking Breakfasts**

Tuesday, October 1st 7:45 AM Sponsored by

#### Digby Doo, LLC

at Chamber Conference Center 1650 S. Kanner Highway, Stuart

> Tuesday, October 8th 7:45 AM Sponsored by

#### **Recovery Insurance Adjusters**

at Chamber Conference Center 1650 S. Kanner Highway, Stuart

> Tuesday, October 15th 7:45 AM Hosted & Sponsored by

**Healthy Results** 1050 S.E. Monterey Road

1050 S.E. Monterey Road Suite 202, Stuart

Tuesday, October 29th 7:45 AM

Hosted & Sponsored by

The Woman's Club of Stuart

729 S.E. Ocean Boulevard, Stuart

#### **Networking Luncheon**

Wednesday, October 2nd 11:45 AM Sponsored by

White Glove Moving & Storage

Hosted by

The Twisted Tuna

4290 S.E. Salerno Road, Stuart

#### **Business After Hours**

Wednesday, October 16th 5:30 - 7:30 PM

Hosted & Sponsored by

**Bobby Rubino's Place For Ribs** 3373 S.E. Federal Highway, Stuart

#### **Drury TEAM 2.0 Seminar**

Wednesday, October 22 or 23 8:00 AM - 12:00 PM at Chamber Conference Center 1650 S. Kanner Highway, Stuart Registration Required

The Chamber Conference Center is sponsored by T.C. Urgent Care

#### **Chamber Holiday Ornament Now Available For Sale**



The Stuart/Martin County Chamber is proud to be selected as one of the Stuart Kiwanis Club's 2019 collectable ornaments. Sold throughout the community for many years, the classic ornament features a historic landmark each year. In addition to their annual ornament, they are featuring the Chamber, to celebrate 90 years of service to the business community. To order your ornament, contact Cindy LaConte at 287-1088, ext. 106.

Special thanks to the sponsors who supported the special ornament! Shown (from left) are: Wendy Mack, Amicus Medical Centers of Stuart; Chamber Chairman Will Carson, Forward Electric & A/C; Trustee and Board Member Dr. Lisa Grassam-Smith, Grassam Spine and Wellness Center; Trustee Vincent Zanfini, Brightway Ins./V. Zanfini Family Agency; Past Chairman Patrick LaConte, LaConte Engineering; Trustee and Board MemberCandace Lopes, Skin Serenity Spa; Past Chairman and Trustee Michael Dadko, Janney Montgomery Scott/Sailfish Wealth and President/CEO Joe Catrambone.

The newly opened Sheridan at Hobe Sound showed off their beautiful assisted living and memory care facility to Chamber members as they sponsored and hosted the September Business After Hours. Members were treated to creative culinary creations and specialty cocktails in the comfort of their soothing and comfortable memory care home. Shown (from left) are Chamber President/CEO Joe Catrambone; Pam McMahon, Courtney Hackney, Nicole Passaro, Connie Griffith, Susan Meer and Cindy Gallo of Sheridan at Hobe Sound; and Chamber Chairman Will Carson, Forward Electric & A/C.





The International Training team were out in force at the Chamber's September Networking Luncheon at Bonefish Grill. As sponsor of the event, Stephanie Miele familiarized Chamber members with the life-saving service training their organization offers. Shown with Chamber Chairman Will Carson, Forward Electric & Air Conditioning (left) and President/CEO Joe Catrambone (right) are Flemming Elleboe, Stephanie Miele, John Bentley, Darren Pace and Cris Merz.

#### OPERATION THANK YOU

November 5-8, 2019

Kick-Off Breakfast Tuesday, November 5th 7:45 AM

Chamber's Treasure Coast Urgent Care Conference Center



## **Networking Breakfasts**

TUESDAY OCTOBER 1ST 7:45 AM

Sponsored by:



## TUESDAY OCTOBER 8TH 7:45 AM

Sponsored by:



Oct. 1st & 8th Breakfasts will be held at the Chamber's Treasure Coast Urgent Care Conference Center - 1650 S. Kanner Highway, Stuart

## TUESDAY OCTOBER 15TH 7:45 AM

Hosted & Sponsored by:



1050 S.E. Monterey Road Suite 202 • Stuart

Located on the 2nd floor of Monterey Medical Center just west of U.S. #1.

## TUESDAY OCTOBER 29TH 7:45 AM

**Hosted & Sponsored by:** 



729 E. Ocean Boulevard Stuart

Located on the northwest corner of East Ocean Blvd. and S.E. Balboa Ave.

## **Networking Luncheon**

WEDNESDAY • OCTOBER 2ND • 11:45 AM

Sponsored by:





4290 S.E. Salerno Road

**Topic:** FPL Sweetbay Solar Project

Located at the far east end of Salerno Road.

RSVP NO LATER THAN MONDAY, SEPT. 30TH AT 1:00 PM

ALL CHAMBER MEMBERS \$30 \* PROSPECTIVE MEMBERS \$40 \* NON-MEMBERS \$50 CLICK HERE TO RESERVE ON-LINE

NO SHOWS WILL BE BILLED - CANCELLATION POLICY IS 48 HOUR NOTICE

## **Business After Hours**

Sponsored & Hosted by:



WEDNESDAY OCTOBER 16TH 5:30-7:30 PM

3373 S.E. Federal Highway Stuart

Located on the east side of U.S. #1, south of Indian Street, across from Wedgewood Commons.

#### **TICKETS**

\$7.00 Advance at Chamber • \$10.00 at door • Prospective Members \$20.00 • Non-Members \$40.00 Advance Tickets are available at the Chamber until 3PM on the day of event

## STUART/ MARTIN COUNTY CHAMBER OF COMMERCE

#### **Presents An Award-Winning Workshop**

## **TEAM 2.0**

# Effective Leadership for First Line Managers and Supervisors



Featuring Nationally Renowned Speaker **Bill Drury**President of Bill Drury Seminars

Choose morning session
October 22 or 23, 2019
8 AM - 12 PM

#### **TOPIC:**

How to Build Engagement, Reduce Conflict and Increase Cooperation

#### Facts:

- 52% of employees are present but not engaged or excited about their jobs.
- 18% "roam the halls spreading discontent".
- Disengaged employees cost companies money.

Any leader, manager or supervisor in your company has the opportunity to build or destroy productivity

Sponsored by:



Stuart/Martin County Chamber's
Treasure Coast Urgent Care
Conference Center
1650 S. Kanner Highway, Stuart



PRESENTS:



# OPERATION THANK YOU

NOVEMBER 5-8, 2019

KICK-OFF BREAKFAST TUESDAY NOV. 5TH

"Celebration of Appreciation" thanking our Chamber members! It's a great opportunity to promoteyour business and meet potential customers.

#### TWO WAYS TO GET INVOLVED

#### Participate and meet Chamber members

- You and your employee(s) can be part of Operation Thank You by delivering 10 or more Thank You Goodie Bags to Chamber members.

(Volunteers should pick up bags at the Kick-off Breakfast.)

## Promote Your Business with an Insert in the Goodie Bag

- For \$100 you may insert your business information into the Thank You bags.\*\*
- You'll receive a **\$25 discount** if you send at least one volunteer to deliver bags.

(\*\*Please deliver 1,000 of your promotional items to the Chamber by **Thursday, October 24th**)

#### Yes!

Thank You. We will recruit (#)team members to deliver (#) bags each.
_
My business would like to include an insert
in Operation Thank You bags. Enclosed is my
check for \$100 (Take \$25 OFF if you or someone
from your business delivers bags.)
I'm interested, please contact me with more
information.
BUSINESS NAME:
CONTACT:
PHONE:

My business wants to be part of Operation



Holiday Gift Ideas \* Community Wide Exposure \* High Visibility / Low Cost New Leads / Potential Customers \* B2B Networking

#### **EXHIBITOR/SPONSOR CONTRACT**

DATE:
COMPANY NAME:
CONTACT NAME:
AUTHORIZED SIGNATURE:
EMAIL:
CONTACT PHONE:
MOBILE:
Will you need: Electricity Wall Space* *Required for any display/banners that are not table top height. Spaces limited.
PAYMENT TYPE: Amount Due \$
Check (Payable to: Stuart/Martin County Chamber of Commerce)
Charge My Credit Card (Please call or pay online)



Call Today! Space is limited.
PHONE: 772-287-1088 / Ext.112
Caitlinh@stuartmartinchamber.org





Holiday Gift Ideas \* Community Wide Exposure \* High Visibility / Low Cost New Leads / Potential Customers \* B2B Networking

#### **SPONSORSHIP OPPORTUNITIES**

#### \$750 SPONSOR - PLATINUM

- Receive two preferred 6' tables and four chairs at event
- Business logo included on all Event print media
- Business name included on event program
- Business recognition during event
- Receive Thank You in Compass
- Receive Thank you in chamber's monthly emailer
- Free Chamber email blast following the event (use within 90 days)

#### \$500 SPONSOR - GOLD

- Receive a preferred 6' table and two chairs at event
- Business logo included on all Event print media
- Business name included on event program
- Business recognition during event
- Receive Thank You in Compass
- Receive Thank you in chamber's monthly emailer

We encourage participation with giveaways.

Call Today! Space is limited.

PHONE: 772-287-1088 / Ext.112

Contact: Caitlin Hartley
Caitlinh@stuartmartinchamber.org



## **August New Members**

### Alfa Romeo & Maserati of Stuart

Mr. Devin Carlson 3980 S.E. Federal Highway Stuart FL 34997 (772) 214-3900 www.maseratistuart.com AUTO DEALERS/NEW/USED

#### All About Achieving Learning Centers

Ms. Tina McSoley
43 S.W. Monterey Road
Stuart FL 34994
(772) 341-1400
www.allaboutachieving.com
TUTORING/TEST PREP
SCHOOLS/INSTRUCTION/
TUTORING

## Amicus Medical Centers of Stuart

Ms. Tania Sanchez 1951 N.W. Federal Highway Stuart FL 34994 (772) 934-6159 www.amicusmedicalgroup.com PHYSICIANS PHYSICIANS/MEDICARE MEDICAL CLINICS/ URGENT CARE Referral: Doreen Barnes

#### Cafe' Martier

Ms. Lisa Councilman 23 S.W. Osceola Street Stuart FL 34994 (772) 600-5025 www.cafemartier.com RESTAURANTS

#### **Clear SEM Solutions**

Mrs. Jennifer Wiggins 704 S.W. Port St. Lucie Blvd. Port St. Lucie FL 34953 (772) 224-3734 www.clearsemsolutions.com ADVERTISING/DESIGN/DIGITAL

#### **D-Dey Response Group**

Ms. Cecila Deyo
7834 S.W. Jack James Drive
Stuart FL 34997
(772) 419-7199
www.d-dey.com
TRAINING/PERSONNEL/
EXECUTIVE/COACHING
MEDICAL SUPPLIES/
TRANSPORT/EQUIPMENT

#### **Dunbar Early Learning Center**

Ms. Wendy Reynoso 12100 S.E. Lantana Avenue Hobe Sound FL 33455 (772) 545-0808 www.dunbarearlylearningcenter.org NON PROFIT/ CHILDREN SERVICES

#### **Elite Gas Contractors**

Mr. Cheyenne Ellison 2130 S.W. Poma Drive Palm City FL 34990 (772) 220-9678 www.elitegasco.com GAS COMPANIES/BBQ GRILLS RETAILERS Sponsor: Amber Roberts

#### Family Promise of Martin County

Ms. Jill Bennett
Stuart FL 34994
www.mcfamilypromise.org
NON PROFIT/ASSISTANCE
NON PROFIT/CHILDREN
SERVICES
NON PROFIT/SERVICE

#### **Geriatric Solutions, LLC**

Ms. Madetric Wood 5804 Indian Pines Blvd. Fort Pierce FL 34951 (772) 828-3752 www.yourgeriatricsolutions.com MEDICAL GROUP NURSE PRACTIONER

#### Jensen Beach Bowl

Ms. Nicole Sprague
2303 N.E. Dixie Highway
Jensen Beach FL 34957
(772) 225-2695
BOWLING
COCKTAIL LOUNGES/
WINE BAR/NIGHTCLUBS
FAMILY ENTERTAINMENT

#### Jensen Beach Inn Hotel

Mrs. Elizabeth Nugent
1899 N.E. Jensen Beach Blvd.
Jensen Beach FL 34957
(772) 334-1466
www.jbinn.com
HOTELS/MOTELS/RESORTS/
BEDS & BREAKFASTS
RESTAURANTS
COCKTAIL LOUNGES/
WINE BAR/NIGHTCLUBS
Sponsor: Amber Roberts

#### **Just Breathe Aerials**

Ms. Jennifer Wiggins
698 S.W. Port St. Lucie Blvd.
Suite 110
Port St. Lucie FL 34953
(772) 877-2122
www.justbreatheaerials.com
FITNESS/PILATES/TRAINING/
YOGA/KICKBOXING
YOGA/STRETCH/STUDIOS

#### **Madigan Family Health Center**

Dr. Justin Madigan 3087 S.W. Martin Downs Blvd Palm City FL 34990 (772) 291-2153 www.madiganfamilyhc.com PHYSICIANS/CHIROPRACTIC/ ACUPUNCTURE

## **August New Members**

#### Merrill A Bank of America Company

Mr. Steven Kowalski
2301 S.E. Monterey Road
Suite 1
Stuart FL 34996
(772) 223-6700
www.local.ml.com/stuart\_fl/
FINANCIAL
ADVISOR/ESTATE PLANNING/
INVESTOR SERVICE
Referral: Tony Barletta

#### Ocean Day Realty, LLC

Ms. Carol Hazel Perry 312 S. Old Dixie Highway Suite 210 Jupiter FL 33458 (561) 345-5472 www.carolhazelperry.com REAL ESTATE/BROKERS & ASSOCIATES

#### Pineapple Jack's Bistro & Bar

Mr. Scott Nugent
1897 N.E. Jensen Beach Blvd.
Jensen Beach FL 34957
(772) 444-3550
www.pineapplejacksbistro.com
RESTAURANTS
CRAFT BEER/SODA/WINE BAR
COCKTAIL LOUNGES/WINE
BAR/NIGHTCLUBS
BANQUET/RECEPTION/
MEETING HALL/FACILITY
Referral: Amber Roberts

#### **Project Lift**

Mr. Robert Zaccheo 1330 S.W. 34th Street Palm City FL 34990 (772) 221-2244 www.projectliftmc.com NON PROFIT/HEALTH SERVICES MENTAL HEALTH RESOURCE COUNSELING SERVICES

#### **Shade Digital**

Mr. Ryan McDonald 1025 S.W. Martin Downs Blvd., #204 Palm City FL 34990 (772) 497-6077 www.shadedigital.com ADVERTISING/DESIGN/DIGITAL WEBSITE DESIGN/DIGITAL MARKETING

#### Treasure Coast Heart and Vascular

Mr. Morgan Kane
1801 S.E. Hillmoor Drive
Suite C208
Port St. Lucie FL 34952
(772) 337-5083
www.treasurecoastheartand
vascular.com
PHYSICIANS
PHYSICIANS/CARDIOLOGY
PHYSICIANS/GENERAL/
VASCULAR SURGERY
Referral: Rob Gluckman, Esq.

#### United Healthcare/ Nathalie Ferrato

Ms. Nathalie Ferrato
Palm City FL 34990
(772) 528-2055
www.myuhcagent.com/nathalie.
ferrato
INSURANCE AGENCY/HEALTH/
LIFE/MEDICARE

#### Vaaler Commercial Real Estate

Mr. Richard A Vaaler Jr.
1 S.W. Osceola Street, Suite 1A
Stuart FL 34994
(772) 208-6172
www.vaaler-fl.com
REAL ESTATE/COMMERCIAL
SALES & LEASING
REAL ESTATE/INVESTMENT
Referral: Lisa Teetor

#### **Whiticar Boat Works**

Ms. Donna Jenson 3636 S.E. Old St. Lucie Blvd. Stuart FL 34996 (772) 287-2883 www.whiticar.com BOAT BUILDERS/DESIGN/MFG/ TESTING/SALES BOAT REPAIR/LIFTS & SUPPLIES MARINE DIESEL/GAS REPAIR

#### **WPBF 25**

Ms. Caroline Taplett 3970 RCA Blvd. Palm Beach Gardens FL 33410 (561) 694-2525 www.wpbf.com BROADCASTING/TELEVISION





## LEADERship Martin County

LEADERship Class 30 spent the day touring the Health and Human Services facilities in Martin County. The Planning committee coordinated a great day by conducting tours and presentations by local health services and non profit organizations. A special thanks to LEADERship Alumni: Jennifer Ahern, Jill Ball, Elisabeth Glynn, Sharon Kinane, Agnieszka Marshall, Kim Waser Nash, Dalynn Sotomayor and Tim Kinane.

## **August Renewals**

#### TWENTY-FIVE YEARS OR MORE

American Red Cross/Martin County Chapter Aviation Insurance Agency, Inc.

Big Brothers Big Sisters of Palm Beach & Martin

**Center for Travel** 

**Certified Collision Experts LLC** 

Cook Electric, Inc.

**Harbour Bay Florist** 

Office Depot (#151)

**The Salvation Army of Martin County** 

**SLC Commercial** 

Tim Kinane - TRUSTEE

#### TWENTY - TWENTY-FOUR YEARS

Atlantic Tire Center, Inc.

CAPTEC Engineering, Inc.

MarineMax Stuart, Inc.

Ted Glasrud Associates FL, LLC

Temple Beit HaYam/Reform Cong. of Stuart

Whiting Construction, Inc.

#### FIFTEEN - NINETEEN YEARS

**ARC of Martin County** 

Cohens Optical/Dr. Durante

**Gulfstream Goodwill Industries** 

River Crest Insurance

#### **TEN - FOURTEEN YEARS**

A & G Concrete Pools

Addington Place of Stuart

Cardno

ETS Power Group, Inc.

Florida Oceanographic Society

Harbor Place at PSL Sr Living Community

Hog Technologies - TRUSTEE

Janney Montgomery Scott LLC

Mariner Sands Country Club

QuitDoc Foundation

Shaun W. Wiedrick, P.A.

**Smiths Interconnect** 

Tony Barletta/Merrill A Bank of America - TRUSTEE

#### **FIVE - NINE YEARS**

76 Golf World Inc.

Agrillo Insurance Agency/Tony Agrillo

**Bowman Consulting** 

Chemplex Industries, Inc.

**Connect Credit Union** 

Forward Electric & Air Conditioning - TRUSTEE

Grassam Spine and Wellness Center - TRUSTEE

HCI/Heart Care Imaging, Inc.

Mulligan's Beach House - Stuart

Peter's Hardware

Romagosa Barron Dermatology

the crafted keg

#### **ONE - FOUR YEARS**

3D Printing & Rapid Prototyping

Back In Action Medical Center

Bonnie C. Landry & Associates, P.A.

Brian Mast, U.S. Representative

**Comet Delivery** 

**Davies Wealth Management** 

Energized Gas, Inc.

Ferreira Construction Company

**Fully Promoted** 

**Green Spot Payroll Services** 

**HR Martin** 

John's Big Boy Subs & Salads

Kamrell Windows & Doors

Kyocera Document Solutions S.E., LLC

Macy's

MBV Engineering, Inc.

**N2** Publishing

Oakridge Construction Professionals

**Peak Enterprises Commercial Cleaning** 

Popeyes Louisiana Kitchen

R.C. Lindsey Plumbing

Raymond James/Marney McKee - TRUSTEE

Stuart Periodontics

Sunbelt Business Brokers

The Fur Seasons

The Keyes Co.

The Weitz Company

Treatment Management Company - TRUSTEE

**TruLoss Claims Adjusters** 

Watercrest St. Lucie West



# Why is Marketing Your Business on the Stuart/Martin County Chamber's Website Such a Wise Investment?

The Chamber website receives an average of 25,000 page views and 5,000 visitors per month!

#### Tourist & Recreation:

Includes a live beach cam located on our Beaches and Parks page, weather and tide information; complete list of golf courses; fishing reports; boating, diving and equestrian information; shopping; attractions and more.

- **Relocation:** Includes all of the information a new resident needs to know from housing, schools and places of worship to important phone numbers and residency requirements.
- **Community Calendar.** Features a variety of community events which may also be downloaded to your calendar.
- **Chamber Calendar:** Our calendar features our monthly events, which may be downloaded or will send a reminder to your e-mail address. You can RSVP and pay for events directly from the calendar.
- Interactive Dining & Nightlife Guide: Allows you to choose a restaurant by cuisine, location and price level.
- Photo Gallery: You may view photos of any of our monthly or special events.
- **Monthly Newsletter:** Our monthly flyers, including our calendar are available exclusively on the site. The booklet may be downloaded and printed entirely or by individual page.

## Member to Member Discounts: Allows you to offer discounted services or

products to fellow chamber members.

- **Employment:** Reach potential employees by posting your available positions on the site.
- **Member News:** Provides the latest information on fellow Chamber members and the community.
- **Chamber Blog:** Informative and educational features provided by the Chamber and guest bloggers.
- The website contains a variety of information for businesses, new residents and visitors with plenty of photos and visual treats.
- Our website is accessible from numerous other tourism and business-oriented websites such as the Martin County Division of Tourism & Marketing, Martin County and City of Stuart governments, the Lyric Theatre, Historical Society, Business Development Board, www.floridabywater.com and more.
- The website is advertised on the big screen at the Regency Cinema in Stuart.
- Information on the website is continuously monitored and updated as our community continues to grow.

For advertising opportunities, contact Sue Hedgepeth at (772) 287-1088, ext. 104 or sueh@stuartmartinchamber.org





#### October 2019

1650 S. Kanner Highway, Stuart, FL 34994

Florida Association of Chamber Professionals

CERTIFIED CHAMBER OF COMMERCE

287-1088 • Fax: 220-3437 • www.stuartmartinchamber.org

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Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	
THAN  Novem  Tuesday,  Kick-Off  at Cha	WITON:  KYOU!  ber 5-8  Nov. 5th  Breakfast  amber  tact Caitlin at  nartinchamber.org	1 Youth LEADERship Planning 7:30 AM Children's Services  Networking Breakfast 7:45 AM Chamber* Sponsored by: Digby Doo, LLC	Networking Luncheon 11:45AM Hosted at: The Twisted Tuna 4290 S.E. Salerno Road, Stuart Sponsored by: White Glove Moving & Storage	3	4	5	
6	7	8 Networking Breakfast 7:45 AM Chamber* Sponsored by: Recovery Insurance Adjusters Yom Kippur starts at sundown	9	10 LEADERship Planning 8:00 AM Chamber*	LEADERship Alumni Board 8:00 AM Chamber*	12	
13	14	Networking Breakfast 7:45 AM Healthy Results 1050 S.E. Monterey Road, Suite 202 Stuart	16 Board Meeting 7:30 AM Chamber*  Business After Hours 5:30-7:30 PM Bobby Rubino's Place For Ribs 3373 S.E. Federal Hwy.Stuart Bosses Day	17	18	19	
20	21	22 Drury Seminar 8:00AM-12:00PM Chamber* "Team 2.0 Effective Leadership for First Line Managers and Supervisors"	23 Drury Seminar 8:00AM-12:00PM Chamber* "Team 2.0 Effective Leadership for First Line Managers and Supervisors"	24	25	26	
27	28 Ambassador Committee Noon Chamber*	29 Networking Breakfast 7:45 AM The Woman's Club of Stuart 729 S.E. Ocean Blvd. Stuart	30  Local Govt. & Transportation Committee Noon Chamber*	31 Happy Halloween	HOLI TRADES Novem The Kand For Info Cor CaitlinH@stuartm	SHOW  ber 20  c Center  tact Caitlin	

<sup>\*</sup> The Chamber Conference Center is sponsored by Treasure Coast Urgent Care.