Stuart/Martin County



CHAMBER of COMMERCE

November 2016

CHAMBER EVENTS

OPERATION THANK YOU!
November 8-11

Networking Breakfasts

Tuesday, November 8th 7:45 AM

Operation Thank You Kick-Off Breakfast

Sponsored by

Harbor Community Bank at Chamber Conference Center

1650 S. Kanner Highway Stuart

Thursday, November 10th 7:45 AM

Toastmasters Open House at Chamber Conference Center

Tuesday, November 29th 7:45 AM Sponsored by

Tykes & Teens featuring Festival of Trees

Hosted by

The Flagler Place

201 S.W. Flagler Avenue Stuart

Networking Luncheon

Wednesday, November 9th 11:45 AM Sponsored by

Fifth Third Processing Solution/Vantiv Hosted by

Longhorn Steakhouse

2901 N.W. Federal Highway
Jensen Beach
Reservations are required

Holiday Trade Show Business After Hours

Wednesday, November 16th 5:30 - 7:30 PM Hosted by

The Kane Center

900 S.E. Salerno Road, Stuart

The Chamber Conference Center is sponsored by T.C. Urgent & Family Care

Stuart/Martin County Chamber of Commerce



The 2016-17 Chamber Board of Directors were inducted at the Installation Gala held on September 17th. Members danced and gambled the night away after a scrumptious surf and turf meal at Mariner Sands Country Club. Board members are: Front Row L-R: Vice Chairman Kelly Bond Pelletier, Just Gold Jewelers, Inc.; Chairman Janice Norman, Century 21 IRP Realty /Norman-Page Team; Beth Gaskin, Indian River State College; Lisa Satur, Harbor Community Bank/Stuart. Second row: David Heaton, Children's Services Council of Martin County; Elliot Paul, Elliot Paul & Company; Linda Weiksnar, Crary Buchanan P.A.; Vice Chairman William G. Carson, Forward Electric & Air Conditioning; Amy Brunjes, Florida Power & Light; Laurie Gaylord, Superintendent Martin County Schools. Third row: Richard Kolleda, Spherion; Joseph A. Catrambone, President/ CEO; Past Chairman Ryan Strom, Team Parks, Inc; Dan Hulen, Fifth Third Processing Solutions/ Vantiv; David Smith, Atlantic Aviation-Stuart LLC; Commissioner Doug Smith, Martin County Board of Commissioners; Chair Elect Rob Gluckman, Esq., Treasure Coast Urgent & Family Care; Treasurer Gordon Proctor, Proctor, Crook, Crowder & Fogal CPAs; Nimesh Patel, Best Western Downtown Stuart; Jeff Sabin, Waste Management; Scott Osteen, Ace Hardware. Not pictured: David Armellini, Armellini Express Lines, Inc.; Kelly Johnson, R.V. Johnson Insurance; Paul Nicoletti, Stuart City Manager.



Kelly Thorsby is the newest member of the Stuart/Martin County Chamber's team, joining us as Events Coordinator. Kelly recently relocated from North Carolina where she was President/CEO of Elizabeth City, North Carolina Chamber. We expect Kelly will assist with the continual growth of our chamber. She is originally from Youngstown, Ohio and graduated from Youngstown State University, she also lived in Pittsburgh, Pennsylvania before moving to North Carolina. Kelly says "I'm eager to meet our many members and sponsors and learn of new ways I can help them to succeed". Kelly has been with us since October 3 and is committed to meet as many members as quickly as possible.



Chamber members were "blown away" by the U.S. Sailing Center's Jensen Beach facility at the October Business After Hours. As sponsor of the event, U.S. Sailing Center Director Alan Jenkinson discussed the numerous programs they offer to children and adults, as well as the national awards won by the center. Shown (from left) are: Chamber President/CEO Joe Catrambone; Campbell Rich, Alan Jenkinson, Bob Voeller, Maryann and Scott Skarbowski, U.S. Sailing Center and Chamber Chairman Janice Norman, Century 21 IRP Realty/Norman-Page Team.



Chamber Ambassador Co-Chair Paula Hosein, Keller Williams (right) presents the September Ambassador of the Month award to Elisabeth Glynn, United Way of Martin County, for her continued dedication and service to the Chamber

OPERATION THANK YOU November 8-11, 2016

Kick-Off Breakfast - Tuesday, Nov. 8th 7:45 AM



SPONSORED BY



Join us in this annual "celebration of appreciation" thanking our Chamber members! It's a great opportunity to promote your business and meet potential customers.

TWO WAYS TO GET INVOLVED

1 - Participate and meet Chamber members

You and your employee(s) can be part of Operation Thank You by delivering 10 or more Thank You Goodie Bags to Chamber members. Volunteers should pick up bags at the Kick-off Breakfast.

2 - Promote Your Business with an Insert in the Goodie Bag

For \$100 you may insert your business information into the Thank You bags. Please deliver 1,000 of your promotional items to the Chamber by Thursday, October 27th. You'll receive a \$25 discount if you send at least one volunteer to deliver bags.

	res:	
My business wants to members to deliver (b be part of Operation Thank You. \ #) bags each.	We will recruit (#)team
	ke to include an insert in Operation ake \$25 OFF if you or someone fro	
I'm interested, please	e contact me with more information.	
Business Name	Contact	Telephone

Breakfast location: T.C. Urgent & Family Care Conference Center, 1650 S. Kanner Hwy., Stuart Please complete and fax to 220-3437 or mail to 1650 S Kanner Highway, Stuart, FL 34994. For more information e-mail info@stuartmartinchamber.org or call 287-1088, ext 101.

Networking Breakfasts

Tuesday, November 8th 7:45 AM

OPERATION:THANK YOU

Kick-Off Breakfast

Sponsored by:



THURSDAY

November 10th 7:45 AM



SPECIAL
OPEN HOUSE
&
BREAKFAST

Experience a sample Toastmasters meeting while enjoying breakfast and networking.

Both Breakfasts will take place at the Chamber's T.C. Urgent & Family Care Conference Room

1650 S. Kanner Highway • Stuart

Tuesday, November 29th • 7:45 AM

Sponsored by:





Hosted by:

Flagler Place
201 SW Flagler Ave. | 772-24-1846

Featuring Tykes & Teens 9th Annual Festival of Trees

201 S.W. Flagler Avenue, Stuart, FL 34994

Located in downtown Stuart just north of City Hall.

Networking Luncheon

Wednesday • November 9th • 11:45 AM

Sponsored by:



Provided by Vantiv



2901 N.W. Federal Highway Jensen Beach

Located on east side of U.S.#1 across from Treasure Coast Square.

RESERVATIONS ARE NECESSARY TO ATTEND THIS FUNCTION

Chamber Members \$25 *Prospective Members \$35 * Non-Members \$50
Reserve on-line at www.stuartmartinchamber.org. or
Reserve by phone by noon on Tuesday, November 8rd - 287-1088 (ext. 101)
NO SHOWS WILL BE BILLED - Cancellation Policy is 48 hour notice



LEADERship Martin County



LEADERship Class 27 enjoyed Economic Day by visiting a variety of businesses and hearing economic updates of Martin County. A special thanks to our Alumni coordinators Peter Kemp, Jill Marasa, Lisa Marshall, Lisa Satur, George Stokus, Sue Hedgepeth and Tim Kinane.



This year's Economic Day included a "Shark Tank" session. The Class presented their thoughts on specific scenarios in Martin County to a mock panel of "Commissioners." This year's panel was Brian Powers, Angela Hoffman, Harold Jenkins, Joe Catrambone and Melissa Corbett.

HOLIDAY Wednesday November 16, 2016 TRADESHOW 5:30 - 7:30 PM





Presented by Stuart/Martin County Chamber of Commerce

Hosted by Kane Center

Council on Aging of Martin County 900 S.E. Salerno Road, Stuart

- · Holiday Gift Ideas
- Community Wide Exposure
- High Visibility/Low Cost
- New Leads/Potential Customers
- Business to Business Networking



Fax 772-220-3437

EXXIIBITIOR/SPONSOR CONTERACT

Pay	ment Method		Exhibitor Prices
Payment Type:	Amount Due \$	-]	Member Table \$150
Check			Non-Member Table \$250
	artin County Chamber of Commerce)		A \$75 deposit is required to hold your table
	card Cash		Full payment is due by November 6th
(For credit card please call	or pay online.)		Tan payment is and by Hovember our
Detai			Sponsorship Prices
Date:			Please select sponsorship level:
Company Name:			Platinum
			Gold\$500
Contact Name:			
Authorized Signature:			
Authorizeu bignature.	-	***************************************	Call today
Email:			space is limited
•••••••••••		***************************************	772-287-1088 • Ext. 112
Contact Phone:			Kellyt@stuartmartinchamber.org
Compact Call.			1650 S. Kanner Highway
Contact Cell:			Stuart, FL 34994





Featuring Mini Holiday Taste of Martin County!

Wednesday, November 16th 5:30 - 7:30 PM



900 S.E. Salerno Road, Stuart

Special Thanks to These Superior Sponsors!











fulfilling life

CRARY BUCHANAN

The Stuart News TCPALM.COM





Grand prize courtesy of TREASURE COAST TOYOTA

Enjoy the area's finest cuisine!

Visit our vendors for great gift ideas!

Sponsorship & Exhibitor Info contact Kelly 772-287-1088, ext. 112 kellyt@stuartmartinchamber.org



THEKENS: \$7 Advance at chamber \$ \$10 at door \$ Non-Members \$40 Advance Tickets are available at the Chamber until 3PM on the day of event



You Are Invited to Learn the Benefits of Belonging to the Stuart/Martin County Chamber of Commerce

Toastmasters International Club

OPEN HOUSE

Thursday, November 10, 2016 ● 7:45 - 9:00 AM Complimentary Continental Breakfast will be available.

The Toastmasters International Mission – To Help You Shape Your Future! Since 1924, Toastmasters International has helped millions of men and women become more confident in front of an audience.

Learn to:

- Effectively formulate, express and present your ideas to others
- Improve your leadership skills
- Motivate co-workers
- Improve your one-on-one interactions with others
- Listen effectively

Good leaders are good communicators.

The Toastmasters Club will teach you how to vary your approach to suit the needs of different people. Best of all you'll practice in a friendly supportive environment with people who are there for the same reasons you are - to become a better communicator and leader.



Stuart/Martin County Chamber of Commerce
1650 S. Kanner Highway
Stuart, Florida 34994

Please RSVP - 772-287-1088, ext. 101 info@stuartmartinchamber.org





Friday, December 2, 2016

The Grace Place

1550 S.E. Salerno Road, Stuart

Chamber Breakfast 7:45 AM - 9:00 AM

Open to the Public

9:00 AM - 3:00 PM Mini seminars throughout the day

- Business to Business Networking
 - High Visibility/Low Cost
- New Leads/Potential Customers



Exhibitor Prices

Member Table \$275

EXHIBITOR/SPONSOR CONTRACT

Payment Method

Payment Type:	Amount l	Due \$	Non-Member Table \$375
Check		(0)	
(payable to Stuart/M	artin County Chambo	er of Commerce)	400
Charge my credit	card Cas	sh	Sponsorship Prices
(For credit card please call	or go online.)		Please select sponsorship level:
Date:			Platinum
			Gold\$750
Company Name:			- Silver
Contact Name:			
Authorized Signature	e:		Call today
Email:			space is limited 772-287-1088 • Ext. 112
Contact Phone:			Kellyt@stuartmartinchamber.org
Contact Cell:			1650 S. Kanner Highway Stuart, FL 34994 Fax 772-220-3437
Electric needed:	Yes	No No	





Friday, December 2, 2016



The Grace Place 1550 S.E. Salerno Road, Stuart



Chamber Breakfast 7:45 AM - 9:00 AM

FREE - Open to the Public 9:00 AM - 3:00 PM Mini seminars throughout the day!



Thank You to Our Sponsors







MARTIN HEALTH SYSTEM











Radiology Imaging Associates











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For more information call 772-287-1088 • Ext. 112 www.stuartmartinchamber.org • kellyt@stuartmartinchamber.org

September New Members

A Better Solution Insurance Services

Mr. Robert Larschan 2961 W. Midway Road Fort Pierce FL 34979 (772) 236-5555 www.abettersolution insurance.com INSURANCE AGENCY INSURANCE AGENCY/ HEALTH/LIFE/MEDICARE

BMC Fine Spirits

Ms. Rose Tangredi 2423 S.E. Dixie Highway Stuart FL 34996 (772) 405-6988 WHOLESALE/DISTRIBUTOR

Combined Insurance Co. of America/Chubb

Mr. Paul Friend Stuart FL 34994 (772) 260-6404 www.combinedinsurance. com INSURANCE AGENCY Sponsor: Cabot Lord

Customized Care Management Services

Ms. Nerlyn Jestine
4121 Parker Avenue
West Palm Beach FL
33405
(561) 460-2464
www.ccmshealth.com
HOME HEALTH CARE/
PRIVATE CARE
Sponsor: Rebecca Jaques

Elements Therapeutic Massage, Stuart

Mr. Matt Ragland 1905 N.W. Federal Highway Stuart FL 34994 (772) 247-0202 www.elementsmassage.com/ stuart MASSAGE THERAPISTS/SPA Sponsor: Brandon Woodward

Errands/for Everyone

Ms. Tammy Pangborn Stuart FL 34994 (772) 828-9893 PERSONAL SERVICES/ ORGANIZER/ASSISTANT COURIER SERVICE ELDERCARE SERVICES

First Florida Solutions Insurance Agency, LLC

Mr. Frank Reilly 5639 S.E. Crooked Oak Ave. Hobe Sound FL 33455 (561) 402-8725 INSURANCE AGENCY/ HEALTH/LIFE/MEDICARE

Florida Sportsman

Mr. Balir Wickstrom 2700 S. Kanner Highway Stuart FL 34994 (772) 219-7400 www.floridasportsman.com MAGAZINES/NEWSPAPERS/ PUBLISHERS

Florida Vision Institute

Ms. Kathleen Koster
1050 S.E. Monterey Road
Suite 104
Stuart FL 34994
(772) 283-2020
www.flvisioninstitute.com
PHYSICIANS
PHYSICIANS/
OPHTHALMOLOGY
Sponsor: Rob Gluckman, Esq.

Kamrell Windows & Doors

Mr. Bruce Tyrrell
2201 S.E. Indian Street
Bldg. Q4
Stuart FL 34997
(772) 288-6205
www.kamrellwindowsand
doors.com
WINDOWS/DOORS
DOOR/WINDOW REPAIR
HURRICANE PROTECTION
Sponsor: Ryan Strom

Locals VIP Club

Mr. Jim Gitter
Jensen Beach FL 34957
(772) 232-5520
www.localsvipclub.com
ADVERTISING COUPONS
ONLINE/MARKETING
RETAILERS/SALES/
MARKETING

September New Members

Principle Personnel Group

Mr. David Stemm 6518 S.W. Key Deer Lane Palm City FL 34990 (270) 535-9198 www.principlepersonnel group.com EMPLOYEE SERVICES

Ranger Construction Industries, Inc.

Ms. Brittany Bradley
4510 Glades Cut-Off Road
Fort Pierce FL 34981
(772) 464-6460
www.rangerconstruction.
com
CONSTRUCTION/
ASPHALT PAVING/
SITE DEVELOPMENT

Social Booth Company

Ms. Christi Thompson
Palm City FL 34990
(561) 301-1637
www.socialboothco.com
PHOTOGRAPHERS
WEDDING PLANNING/
DESIGN
FAMILY ENTERTAINMENT
Sponsor: Lindsey Concannon

The MediServe Center LLC

Mr. Charles Flynn 10267 S.W. Silverberry Court Port St. Lucie FL 34987 (800) 548-0820 www.themediservecenter.com MEDICAL BILLING

T-Mobile

Mr. Bryan Sodoma 3955 S.E. Federal Highway Stuart FL 34997 www.wirelessvision.com TELEPHONE EQUIP/SALES/ SERVICE/WIRELESS

William F. Gallese, Atty.

Mr. William Gallese
3306 N.E. Sugar Hill Avenue
Jensen Beach FL 34957
(772) 261-8872
www.galleselaw.com
ATTORNEYS/ESTATE
PLANNING/ELDER LAW/
LITIGATION
ATTORNEYS/PERSONAL
INJURY & WRONGFUL
DEATH
ATTORNEYS/MARITAL &
FAMILY LAW

Yoga Center of Stuart

Mrs. Usha Sanghrajka 1541 S.E. Palm Court Stuart FL 34994 (772) 341-6573 www.stuartyoga.com YOGA/STRETCH/STUDIOS



From the Board and Staff of the Stuart/Martin County Chamber of Commerce

Shop Local!

Do Business With
Chamber Members!

They Support Our Community!

September Renewals

TWENTY-FIVE YEARS OR MORE

Advantage Ford Of Stuart, Inc. Aycock Funeral Homes and Crematory **B & A Flea Market** Calico Corners **Comcast Business** Crary Buchanan P.A. Hill, Barth & King LLC **Kinane Corporation**, **Commercial Printing Kirchman Construction Co. Martin Health System** Moneysaver/Ocean Media Premier Realty Group R.V. Johnson Insurance Travis Pest Management, Inc. **Visiting Nurse Association of Florida** Wilmington Trust N.A.

TWENTY - TWENTY FOUR YEARS

Aviation Insurance Agency, Inc. Center for Travel Hibiscus Children's Center Interiors by Angela Poag, Inc. Kemp`s Boutique and Shoe Salon The Yacht and Country Club

FIFTEEN - NINETEEN YEARS

River Palm Cottages & Fish Camp

TEN - FOURTEEN YEARS

Apex Pavers & Pools, Inc.
Carsons Tavern
Essential Medical Training, LLC
Gulfstream Goodwill Industries
Panera Bread #3324
Tequesta Insurance/
Marsh-McLennan Agency

FIVE - NINE YEARS

Courtyard by Marriott/Stuart

Duces Tecum Process Serving, Inc.
Dunkelberger Engineering & Testing
Keiser University
MicroTech Systems
Peter's Hardware
Sailor's Return
Shaun W. Wiedrick, P.A.
Slim Body Laser Spa, LLC.
Supreme Meats
Treasure Coast Food Bank
Waterblasting Technologies, Inc.

ONE - FOUR YEARS

Berkshire Hathaway/Donna Cardinale, GRI Berry Fresh Cafe Bev Smith Kia of Stuart Bob Goldfarb - Men's Custom Clothier Century 21 IRP Realty Ding- A- Ling Answering Service fortunoff backyard store Friendly Framers Joy Communications Keller Williams of the T.C./Paula Hosein Kolter Homes La Forchetta Ristorante Italiano & Pizza Local Guy Air Conditioning Services Lyssa Phifer, CPA Main Street Media 360 Metro Fire Protection Physician's Immediate Care/Jensen Beach Pilates and Your Palate Pitchford's by the Sea RV Pusateri's Chicago Pizza RE/MAX of Stuart/Arati Hammond Santa Lucia River Club at Ballantrae Schmidt's Optical Stuart Bowl, LLC

Stuart Sailfish Regatta, Inc.

United Stone & Marble Company

Stuart/Martin County



Stuart/Martin County Chamber of Commerce

November 2016

- Please Post For Employees -1650 S. Kanner Highway, Stuart, FL 34994



287-1088 * Fax 220-3437 www.stuartmartinchamber.org

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
Sponse Harbor Com Novem Kick-Off	ATION: KYOU! ored by: munity Bank ber 8-11 Breakfast @ Chamber	Youth LEADERship Planning 7:30 AM Chamber	2	Toastmasters Meeting 7:45 AM Chamber Upstairs	4	5
6 FALL BACK	7	8 Operation Thank You Kick Off Breakfast 7:45 AM Chamber Sponsored by: Harbor Community Bank	9 Chamber Luncheon 11:45 AM Longhorn Steakhouse 2901 N.W. Federal Hwy. Jensen Beach Sponsored by: Fifth Third Processing Solutions/Vantiv	Toastmasters OPEN HOUSE Breakfast 7:45 AM Chamber	LEADERship Alumni Board 8:00 AM Chamber Chamber Closed	12
13	14	15	16 Board Meeting 7:30 AM Chamber Holiday Trade Show/BAH 5:30-7:30 PM Kane Center 900 S.E. Salerno Rd. Stuart	17 LEADERship Planning 8:00 AM Chamber Toastmasters Meeting 7:45 AM Chamber Upstairs	18	19
20	21	22	23	Happy Thanksgiving! Chamber Closed	25 Chamber Closed	26
27	Ambassador Committee Noon Chamber	Chamber Breakfast 7:45 AM The Flagler Place 201 Flagler Ave. Stuart Sponsored by Tykes & Teens Festival of Trees	30 Local Govt. & Transportation Committee Noon Chamber	31	OHOLIDAY TRADESHOW NOVEMBER 16 5:30 - 7:30 PM KANE CENTER 900 S.E. SALERNO RD. STUART	

^{*} Chamber Conference Center sponsored by Treasure Coast Urgent & Family Care