

#### March 2021

Registration is Required for All Events!

#### **CHAMBER EVENTS**

#### **Networking Breakfasts**

Tuesday, March 2nd 7:45 AM Sponsored & Hosted by

Camp Bow Wow

3483 S.E. Lionel Terrace, Stuart

Tuesday, March 9th 7:45 AM Sponsored by

WaterPointe Realty Group at Chamber Conference Center 1650 S. Kanner Highway, Stuart

> Tuesday, March 23rd 7:45 AM Sponsored & Hosted by

**The Grace Place** 1550 S.E. Salerno Road, Stuart

> Tuesday, March 30th 7:45 AM Sponsored by

Concierge Insurance Solutions at Chamber Conference Center 1650 S. Kanner Highway, Stuart

#### **Networking Luncheon**

Wednesday, March 10th 11:45 AM Sponsored by

White Glove Moving & Storage

Hosted by

Club Med Sandpiper Bay

4500 S.E. Pine Valley Street Port St. Lucie

#### **Council of Chambers BAH**

Wednesday, March 24th 5:30 - 7:00 PM Sponsored & Hosted by

Banyan Creek Golf Club

1701 S.W. Crane Creek Ave.
Palm City

#### Virtual Morning Joe via Zoom

Thursday, March 18th 8:00-9:00 AM

The Chamber Conference Center is sponsored by T.C. Urgent Care



Despite the weather, a traffic accident and Ash Wednesday, fifty Chamber members braved the elements to enjoy the ambiance of Monarch Country Club, host and sponsor of the February Business After Hours. Members enjoyed the beautiful view of the golf course, while delighting in the hand served hors d'oeuvres and cocktails. Shown are (from left) Beth Robertson, Beth Olson and Lauralee Rexroad, Monarch Country Club and Chamber Chairman Jeff Sabin, Waste Management.



We had a great group at our February Virtual Morning Joe! The Morning Joe gives you an opportunity for casual networking with your fellow chamber members. Plus, the first half of the Morning Joe is broadcast live on WSTU's Morning Show, giving attendees some great radio exposure! Our next Morning Joe is scheduled for Thursday, March 18th from 8-9 am.

#### **Chambers Unite For Council Business After Hours**

Join us on Wednesday, March 24th from 5:30-7pm for a Council of Chambers Business After Hours at Banyan Creek Golf Club in Palm City! The Council of Chambers consists of all five Chambers of Commerce in Martin County, including Hobe Sound, Indiantown, Jensen Beach, Stuart/Martin County and Palm City Chambers. Attending Council of Chambers events provide additional benefits by giving you the opportunity to network with members of other Chambers you might not usually interact with.

The Council of Chambers BAH is open to members of any participating chamber. Tickets are \$10 and registration is required. Please register at <a href="https://www.stuart-martinchamber.org">www.stuart-martinchamber.org</a>.

The Council BAH will not replace the regular Business After Hours, which will take place on March 17th at Liberty Impact Windows & Doors. Be sure to wear your green if you don't want to be pinched! Tickets are also \$10, with registration required at <a href="https://www.stuartmartinchamber.org">www.stuartmartinchamber.org</a>.

## **Networking Breakfasts**

TUESDAY • MARCH 2, 2021 • 7:45 AM

& Ribbon Cutting

Hosted & Sponsored by:



3483 S.E. Lionel Terrace • Stuart

Located off Commerce Avenue, approx. 1/4 mile north of Salerno Road.

**CLICK HERE TO RSVP** 

TUESDAY • MARCH 9, 2021 • 7:45 AM





at Chamber Treasure Coast Urgent Care Conference Room 1650 S. Kanner Highway • Stuart

**CLICK HERE TO RSVP** 

### TUESDAY • MARCH 23, 2021 • 7:45 AM

Hosted & Sponsored by:





1550 S.E. Salerno Road • Stuart



Located just west of Willoughby Blvd., on south side of Salerno Road.

**CLICK HERE TO RSVP** 

THERE IS NO CHARGE FOR THESE EVENTS, BUT RSVP IS MANDATORY!

## Networking Breakfast

TUESDAY, MARCH 30, 2021 7:45 AM

sponsored by:



at Chamber T.C. Urgent Care Conference Room 1650 S. Kanner Hwy., Stuart

THERE IS NO CHARGE FOR THIS EVENT, BUT RSVP IS MANDATORY!

CLICK HERE TO RSVP

### THURSDAY, MARCH 18TH

8-9 AM | VIA ZOOM 25 SPACES | MEMBERS ONLY RSVP REQUIRED

The Morning Joe is a great networking opportunity for those not ready to attend in person events yet. The first part of the event will be broadcast live on WSTU's Morning Show! You'll get to give your pitch live on the radio, network with other Chamber members, and just have a good time!



THERE IS NO CHARGE FOR THIS EVENT, BUT RSVP IS MANDATORY!

CLICK HERE TO RSVP

## **Networking Luncheon**

WEDNESDAY • MARCH 10, 2021 11:45 AM



## WHITE GLOVE

MOVING, STORAGE & DELIVERY



#### 4500 S.E. Pine Valley Street Port St. Lucie

From U.S.#1, travel west on S.E. Westmoreland Blvd. to major roundabout at S.E. Pine Valley St. Follow roundabout to left, then all the way to Club Med entrance.

#### **RSVP NO LATER THAN MONDAY, MARCH 8TH AT NOON**

ALL CHAMBER MEMBERS \$30 \* PROSPECTIVE MEMBERS \$50

#### **CLICK HERE TO RESERVE AND PAY ON-LINE**

RSVP REQUIRED - NO WALK INS ACCEPTED!



**COUNCIL OF CHAMBERS** 

# Business After Hours

Wednesday | March 24 | 5:30 - 7:00 PM Banyan Creek Golf Club 1701 SW Crane Creek Ave, Palm City











# INDOORS & OUTDOORS TO ALLOW FOR SOCIAL DISTANCING!

Tickets are \$10 for members of any participating Chamber

All registrations must be made online by 2pm on March 24th at stuartmartinchamber.org

## **January New Members**

## Anchor Promotions, Apparel & Signage

Ms. Brenda Stelter
Stuart FL 34997
(651) 385-7777
www.anchorpromotions.com
ADVERTISING SPECIALTIES
GRAPHIC DESIGN
SCREEN PRINTED APPAREL
SIGNS/ADVERTISING/
BANNERS/DIGITAL/WRAPS

#### **Community Lending**

Mrs. Morgan Torres
Port St. Lucie FL 34953
(239) 910-8013
www.firstresponderslender.com
MORTGAGE/LENDING/
SERVICE

#### **Ferraro Law PA**

Ms. Nancy Ferraro
850 N.W. Federal Highway
Stuart FL 34994
(772) 222-7979
www.ferrarolawpalmbeach.com
ATTORNEYS
ATTORNEYS/ESTATE
PLANNING/ELDER LAW/
LITIGATION
ATTORNEYS/WILLS/TRUST/
PROBATE/ESTATES

#### **Guaranteed Garage Repair**

Ms. Tracey Yodice 629 N.W. Buck Hendry Way Stuart FL 34994 (772) 877-3877 www.guaranteedgarage repair.com GARAGE DOOR/SALES/REPAIRS

#### **Homegrown Shrimp USA, LLC**

Mr. David Gorriques 21125 S.W. Farm Road Indiantown FL 34956 (772) 597-8484 www.homegrownshrimpusa.com AGRIBUSINESS

## Kangen Water Center Of Stuart

Ms. Carole Cushnie
44 SW Albany Ave
Stuart FL 34994
(772) 333-0079
www.kangenwaterboy.com
WATER/TREATMENT/
BOTTLED WATER
HEALTH/NUTRITION/
WELLNESS/PRODUCTS
HOLISTIC HEALTH
RETAILERS

## Palm Beach Neighbors - Media Solutions

Mr. Wayne Canner
Jupiter FL 33468
(407) 697-8735
www.palmbeachneighbors.com
MAGAZINES/NEWSPAPERS/
PUBLISHERS
PUBLIC RELATIONS/
MARKETING/SOCIAL MEDIA
WEBSITE DESIGN/DIGITAL
MARKETING
Referral: Lisa Sliney

#### Paul R Welsh, CPA LLC

Mr. Paul R Welsh CPA Jupiter FL 33478 (561) 309-2163 www.taxnerdfl.com ACCOUNTANTS/CERTIFIED PUBLIC/FORENSIC Referral: Nancy Ferraro

#### **Port St. Lucie Recycling**

Mr. Daryl Pepper 1145 S.W. Biltmore Street Port St. Lucie FL 34983 (772) 807-5732 www.portstlucierecycling.com RECYCLING SHREDDING/HARD DRIVE DESTRUCTION

#### **Stuart Recycling**

Mr. Daryl Pepper 2963 S.E. Dominica Terrace Stuart FL 34997 (772) 463-1663 www.stuartrecycling.com RECYCLING, SHREDDING/HARD DRIVE DESTRUCTION

#### The Sovana at Stuart

Ms. Ashley Wysocarski 1900 N.W. Federal Highway Stuart FL 34994 (772) 204-0210 www.thesovana.com APARTMENTS/CONDOMINIUMS RETIREMENT COMMUNITIES

Do Business With Chamber Members!
They Make Our Community Great!

## **January Renewals**

#### **TWENTY FIVE YEARS OR MORE**

Bureau of Direct Mail, Inc.
Guardian Hawk Security
Harbor Inn & Marina/
The Deck Restaurant
Highway Tire & Auto
New England Fish Market &
Restaurant/Jensen Beach
Ocean Pointe Apartments
Rehmann CPA's

#### **TEN - FOURTEEN YEARS**

DreamMaker Bath & Kitchen/
Gribben Construction
Fifth Third Bank Merchant Services/
Worldpay
Investment Planning Group TRUSTEE

MIDFLORIDA Event Center RE/MAX of Stuart/Maureen Vaillancourt Seaside Bank & Trust

#### **FIVE - NINE YEARS**

Graphic Designs International, Inc.
International Training
ITS Fiber, LLC
RE/MAX Community-Patrick
Stracuzzi Team
Solaris Healthcare Parkway
Trustco Bank

#### **ONE - FOUR YEARS**

Academy Mortgage/Smith
Mortgage Team
Affordable Choice Cremation
D.R. Horton Southeast Florida
Engel & Volkers Stuart Heidi Everywhere! - TRUSTEE
GFA International, Inc.
Monster Express Car Wash
Puroclean of Stuart/Veteran Owned!
Safe Space
Smallcakes
Southern Pig & Cattle Co.
TCI/Rood Landscape Services
The Gilt Complex, LLC
The Roofing General

Special thanks to our renewing members for supporting the Stuart/Martin County Chamber and our community!





Would you like the opportunity to reach a large network of business professionals and consumers who may be in need of services or products such as yours? Our "Meet the Members" video marketing campaign can help you reach these potential customers and share your message.

#### **How It Works:**

Turn your business pitch into a brief video and we'll share your message with our network through social media, email, and our website. We will:

- Post your video on the Chamber Facebook and Instagram pages with your business handle and up to five requested hashtags;
- Send your video out via e-blast to over 3,000 emails with a link to the video along with a small blurb about your business;
- Place your video on our Meet the Members landing page on the Chamber website; and
- Store your video on the Chamber's Vimeo video channel.

#### **CAMPAIGN PRICE**

□ » Meet the Member Video Campaign

\$150

Please send your video along with a brief blurb about your business no more than 200 characters in length (including spaces) and five hashtags that you would like associated with your video to Caitlin at

caitlinh@stuartmartinchamber.org.

#### **Video Requirements:**

Your videos do not need to be professionally produced and we welcome videos that **you record on your own**. Please keep in mind that many members will be seeing your video. We request that you adhere to these guidelines:

- Your video should be at least 30 seconds in length and no more than one and half minutes long.
- Please submit your video in a landscape orientation (16:9).
- Videos should be in .MP4 or .MOV format.
- The size of your video should be less than 150MB.

DATE:				
COMPANY NAME:				
CONTACT NAME:				
AUTHORIZED SIGNATURE:				
EMAIL:		_		
CONTACT PHONE / CELL:		_		
PAYMENT TYPE:	Amount Due \$			
Check (Payable to: Stuart/Martin County Chamber of Commerce)				
Charge My Credit Card (Please call or pay online)				



# BUSINESS BREAK

#### Stay informed. Stay ahead.

With the constant change happening in our lives today, having an inside track on the information you need to make decisions is incredibly valuable. The Stuart/Martin County Chamber of Commerce Business Break is an opportunity to provide insight into the ongoings and inner workings of local communities and businesses. The se 30-minute sessions will include a one-on-one interview with leaders, owners, and influencers who help make Martin County a great place to live and work.

There will be two live sessions permonth and will be broadcast via Facebook Live to the community at large. No RSVP will be required and, pending review of staff, attendees may submit questions to be asked of the Business Break guest. Business Breaks will be broadcast in the afternoon affording viewers the opportunity to take a moment to recharge and stay informed on local happenings and events.

DATE

#### SPO NSO RSHIP PRICE

□ » Busine ss Bre a k Intervie w Sponsorship \$

\$200

Ple a se re turn your completed form or submit additional que stions to Caitlin at caitlinh@stuartmartinchamberorg.



COMPANY NAME:					
CONTACTNAME					
AUTHO RIZED SIGNATURE:					
EMAIL:					
PAYMENTTYPE:	Amount Due \$				
Check (Payable to: Stuart/Martin County Chamber of Commerce)					
Charge My Credit Card (Please callorpay online)					



## Stuart Martin/County Chamber Website



#### **Key Statistics**

**New visitors/month** Average time spent on site Page views/month 3 min 19,000 3,000



#### **Increasing Visitors**

All Stuart/Martin County Chamber news articles and digital services will be free on all devices for readers.



#### **Lower Bounce Rate**

Improved time on site engagement thanks to the Stuart/Martin County Chamber's useful and educational content.



# Why is Marketing Your Business on the Stuart/Martin County Chamber's Website Such a Wise Investment?

# The Chamber website receives an average of 19,000 page views and 3,000 visitors per month!

- Our website contains a variety of information for businesses, new residents and visitors with plenty of photos and visual treats.
- Our website is accessible from numerous other tourism and business-oriented websites such as the Martin County Division of Tourism & Marketing, Martin County and City of Stuart governments, the Lyric Theatre, Historical Society, Business Development Board, www.floridabywater.com and Chamber member direct links.
- Information on the website is continuously monitored and updated as our community continues to grow.
- Advertising on the website includes a free web link tand a free enhanced listing, allowing you
  to provide more business information and be placed at the top of your directory listing.

#### **Tourism & Recreation**

Includes a live beach cam located on our Beaches and Parks page; weather and tide information, golf, fishing, boating, diving, horseback riding, nature parks, tourist attractions, art galleries, shopping and more.

#### **Relocation**

Includes new resident information, including housing, schools, places of worship, important phone numbers and residency requirements.

#### **Community Calendar**

Features a variety of community events which may also be downloaded to your calendar.

#### **Chamber Calendar**

Features our monthly events, which may be downloaded. You can RSVP and pay for events online.

#### **Dining & Nightlife Guide**

Offers a complete listing of Chamber member restaurants and cocktail lounges, complete with menu, hours, pricing and directions.

#### **Photo & Video Galleries**

You may view photos of any of our monthly or special events. *Meet the Members* is a promotional marketing tool for members, located on our Video Gallery.

#### **Monthly Newsletter**

Our monthly event flyers, including our calendar, are available exclusively on the site. The newsletter may be downloaded and printed entirely or by individual page.

#### **Member to Member Discounts**

Allows you to offer discounted services or products to fellow Chamber members.

#### **Employment**

Reach potential employees by posting your available job positions on the site.

#### **Member News**

Provides the latest information on fellow Chamber members, the state and local community.

#### Chamber Blog

Informative and educational features provided by the Chamber and guest bloggers.

For advertising opportunities, contact Sue Hedgepeth at (772) 287-1088, ext. 104 or sueh@stuartmartinchamber.org



#### **March 2021**

1650 S. Kanner Highway, Stuart, FL 34994

287-1088 • Fax: 220-3437 • www.stuartmartinchamber.org

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
	1	Networking Breakfast 7:45 AM Camp Bow Wow 3483 SE Lionel Terrace, Stuart	3	4	5	6
7	8	9 Networking Breakfast 7:45 AM Chamber* Sponsored by: Water Pointe Realty Group	Networking Luncheon 11:45AM Club Med Sandpiper Bay 4500 S.E. Pine Valley Street, Port St. Lucie Sponsored by: White Glove Moving & Storage	11	12 LEADERship Alumni Board 8:00 AM Chamber*	13
Time to Spring Ahead	15	16	17 St. Patrick's Day	Virtual Morning Joe Via Zoom 8:00-9:00 AM	19	The First Day Of Spring
21	22	Networking Breakfast 7:45 AM The Grace Place 1550 SE Salerno Road, Stuart	24 Board Meeting 7:30 AM Chamber*  Council of Chambers Business After Hours 5:30-7:00 PM Banyan Creek Golf Club 1701 SW Crane Creek Avenue, Palm City	25	26	Passover Starts at Sundown
28 Falm Sunday	29	30 Networking Breakfast 7:45 AM Chamber* Sponsored by: Concierge Insurance Solutions	31  Local Govt. & Transportation Committee Noon Via Zoom			

Florida Association of Chamber Professionals

CERTIFIED CHAMBER OF COMMERCE