CHARTING THE COURSE OF BUSINESS



COMPASS

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www.stuartmartinchamber.org

March 2, 2018

CHAMBER EVENTS

Home & Garden Show

Saturday & Sunday March 3rd & 4th 9:00 AM - 4:00 PM

Martin County Fairgrounds

2616 S.E. Dixie Hwy. Stuart

Networking Breakfasts

Tuesday, March 6th
7:45 AM
Hosted & Sponsored by
Arthur Rutenberg
Oakmont Model
at Highlands Reserve
6669 S.W. Silver Wolf Dr.

Palm City
Tuesday, March 13th

7:45 AM Hosted & Sponsored by **European**

Kitchen & Bath 197 S.E. Monterey Rd. Stuart

Tuesday, March 27th 7:45 AM Hosted & Sponsored by **The Grace Place** 1550 S.E. Salerno Rd.

Stuart Networking Luncheon

Wednesday, March 14th 11:45 AM Sponsored by

Habitat for Humanity of Martin County

Hosted by

The Yacht & Country Club

3883 S.E. Fairway East Stuart Reservations are required

Business After Hours

Wednesday, March 21st 5:30 - 7:30 PM Hosted & Sponsored by Johnson Honda 4200 S.E. Federal Hwy.

The Chamber Conference Center is sponsored by T.C. Urgent & Family Care



Ed Trotta, Executive Director of Symphony at Stuart, sponsor of the Stuart/Martin County Chamber's February Business After Hours, welcomed members to his beautiful facility and provided delicious hors d'oeuvres to the delight of the guests. Representing Symphony were (from left) Gerry Price, Clara Conaway, Heather Bateman, Melissa Dallsingh, Patti Gross, John Raychel, Ed Trotta, Kim Gervais, Lisa Schroeder, Randi Caddell and Chamber Chair-Elect Will Carson, Forward Electric & Air Conditioning.



As sponsor of the Stuart/Martin County Chamber's February Networking Luncheon, Rehmann CPA's team came out in full force. Scott Nall presented the business and accounting services provided by his firm to a packed house at La Forchetta Ristorante & Lounge. Representing Rehmann CPA's, shown with Chamber President/CEO Joe Catrambone (left) and Chairman Rob Gluckman, T.C. Urgent & Family Care (right) are (from left) Gene Goldin, Patricia Malfregeot, Darlene Wozny, Kim Martin, Cindy Ewing, Cathy Shoemaker, Scott Nall, Kelli Fowler, Christal Mims, Jami Kocijan, Rachell Newell and Carla Gubernick.



(772) 287-1088, ext. 112 • kellyc@stuartmartinchamber.org

Chamber presents
"A Passion for
Service Seminar"

On Tuesday, April 10th, 2018 customer service expert Bill Drury will present a workshop entitled, "A Passion for Service" (How to Win Customers and Reduce Lost Sales). From 1985 till 1990, Drury was the National Training Consultant for the Zig Ziglar Corporation. He speaks, trains, and travels extensively, and has proven to be one of the most effective and entertaining speakers in the industry.

Bill has presented sold out seminars to the Chamber in years past. His lively presentations and DVD program instruct over 20,000 people each year! Subjects Bill will cover include: Who really signs your paycheck; Stay motivated; Make a great first impression; Create a vision for service; Communicate respect to every customer; Personalize your service; Listen; Handle the irate customer: Overcome stress and burnout; Handle the ten most difficult customers.

Some Customer Service Facts: 7 out of 10 customers who stop doing business with a company do so because of the way they were treated on the first contact; 96% of unhappy customers never complain about discourtesy, but 91% of them will not buy again from a business that offended them; 97% of all companies never formally train employees in the simple art of customer retention.

Seating will be limited – for your convenience two identical presentations will be offered from 8:30 AM-noon and 1:00–4:00 PM. For registration or information call the chamber office at 772/287-1088, ext 101.

Shop Chamber Members! For Information about chamber members, read Member News at www.stuartmartinchamber.org
For Media Release Placement in Member News, e-mail information to info@stuartmartinchamber.org
For Chamber Membership Information call 287-1088, ext. 101