



# STUART/MARTIN COUNTY CHAMBER OF COMMERCE

## February 2022

**Registration is  
Required for All Events!**

### CHAMBER EVENTS

#### **Networking Breakfasts**

Tuesday, February 1st  
7:45 AM

*Sponsored & Hosted by*  
**Lemon Tree Hair Salon**  
3322 S.E. Federal Highway  
Stuart

Tuesday, February 15th  
7:45 AM

*Sponsored & Hosted by*  
**Essentials Recovery**  
1607 N.W. Federal Highway  
Stuart

#### **Networking Luncheon**

Wednesday, February 2nd  
11:45 AM

*Sponsored by*  
**Martin Funeral Home &  
Crematory**  
*Hosted by*  
**Miles Grant Country Club**  
5101 S.E. Miles Grant Road  
Stuart

#### **Business After Hours**

Wednesday, February 16th  
5:30 - 7:00 PM

*Sponsored & Hosted by*  
**Owen Insurance Group, LLC**  
1611 N.W. Federal Highway  
Stuart

#### **Bill Drury Customer Service Workshop**

Wednesday, February 9th  
Thursday, February 10th  
8:30 AM - Noon

**at Chamber Conference Center**  
1650 S. Kanner Highway  
Stuart

The Chamber Conference Center is  
sponsored by T.C. Urgent Care

## Chamber Presents Customer Service Workshop



**Bill Drury**

shop, "Angry People, Irate Customers and the Upset Public (how to turn the tough customers into your best customers)".

This workshop, sponsored by SouthState, DreamWorks Companies and DreamWorks Real Estate Inc., will be presented on Wednesday, February 9th and Thursday, February 10th from 8:30am-Noon at the Chamber Conference Center. These

Why is everyone so angry? What ticks off your customers the most? How do you handle challenging situations? These and many more questions will be answered at Bill Drury's award-winning work-

are two identical presentations to choose from, making it convenient to send multiple employees.

From 1985 till 1990, Bill Drury, President of Bill Drury Seminars, was the National Training Consultant for the Zig Ziglar Corporation. He speaks, trains and travels extensively, and has proven to be one of the most effective and entertaining speakers in the industry.

Seating is limited. Early registration is available before February 3rd at \$119 per person or \$109 each for 5 or more. After February 3rd, the fee is \$139 per person or \$129 each for 5 or more.

RSVP online at [www.stuartmartinchamber.org](http://www.stuartmartinchamber.org). For more information call 287-1088, ext. 101 or [info@stuartmartinchamber.org](mailto:info@stuartmartinchamber.org).



As sponsor of the Chamber's January Networking Luncheon at HarborChase of Stuart, Richard Kolleda, owner of Spherion Treasure Coast, presented an informative and interactive program detailing current employment issues and how to find and hire the right employees. Shown (from left) are Chamber President/CEO Joe Catrambone; Richard Kolleda and Lynda Murtagh, Spherion; Chamber Chair-Elect Lisa Satur, SouthState.

**SAVE THE DATE...**



Sponsored by:



**BUSINESS AFTER HOURS**

**Wednesday • March 30, 2022 • 3:30-7:30 PM**

Health Demonstrations and Activities • Food and Juice Tastings  
The Kane Center • 900 S.E. Salerno Road • Stuart

For exhibitor and sponsorship information call 287-1088, ext. 101  
or [info@stuartmartinchamber.org](mailto:info@stuartmartinchamber.org)



Featuring Nationally  
Renowned Speaker  
**Bill Drury**  
President of Bill Drury  
Seminars

*Sponsored by:*



**Sponsorship  
Opportunities Available!**

Please contact  
[info@stuartmartinchamber.org](mailto:info@stuartmartinchamber.org)  
for information and benefits of  
sponsoring.

**Presents An Award-Winning Workshop**

**Angry People, Irate Customers and the  
Upset Public**

**(How to turn the tough customers into your  
best customers!)**



Choose from morning sessions

**February 9th or 10th**

**8:30 AM - 12 PM**

**SUBJECT MATTER COVERED**

- Why is everyone so angry?
  - The top 10 things that tick your customers off
  - Turn angry customers into raving fans of your business
  - Listen effectively
  - Clarify communication in conflict
  - Maintain a winning attitude
  - Calm angry people
  - Avoid escalation
  - Negotiate a reasonable settlement
  - Exceed expectations
  - Handle ornery people (and not let them get the best of you!)
  - How to tactfully “fire” unreasonable customers
  - Overcome stress and burnout
- And More**

Member Registration Fee:

(Before 2/3/2022)	(After 2/3/2022)
\$119 each	\$139 each
\$109 each, 5 or more	\$129 each, 5 or more

**RSVP REQUIRED ONLINE**

[www.stuartmartinchamber.org](http://www.stuartmartinchamber.org)

**Stuart/Martin County Chamber's  
Treasure Coast Urgent Care Conference Center  
1650 S. Kanner Highway, Stuart**

# Networking Breakfasts

**TUESDAY • FEBRUARY 1, 2022  
7:45 AM**

*Sponsored by:*



**3322 S.E. Federal Highway • Stuart**

Located in the Wedgewood Plaza at the southwest corner of U.S.1 and Indian Street,  
between Sachi Sushi and Beall's Outlet.

**THERE IS NO CHARGE FOR THIS EVENT, BUT RSVP IS MANDATORY!**

**[CLICK HERE TO RSVP](#)**

**TUESDAY • FEBRUARY 15, 2022 • 7:45 AM**

*Hosted & Sponsored by:*



**1607 N.W. Federal Highway • Stuart**

Located on the east side of U.S. #1, just north of Baker Road,  
behind Key West Diner, next to Owen Insurance Group.

**THERE IS NO CHARGE FOR THIS EVENT, BUT RSVP IS MANDATORY!**

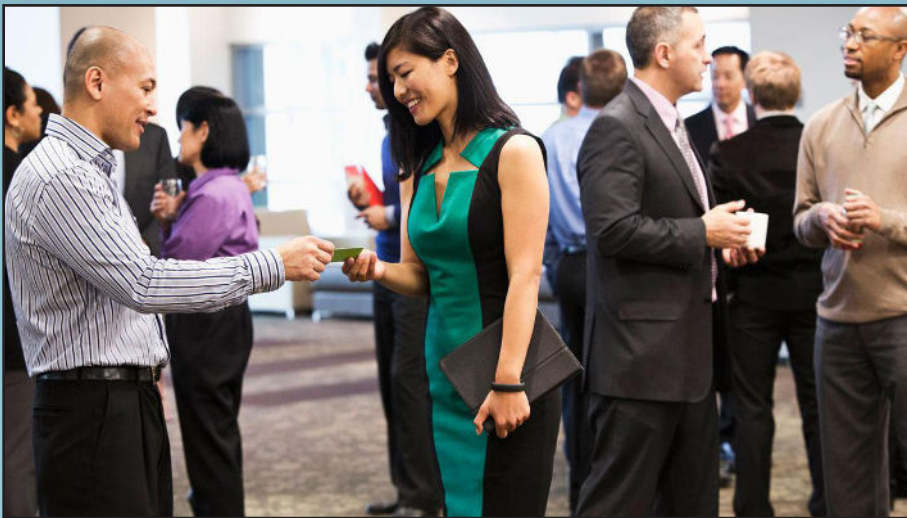
**[CLICK HERE TO RSVP](#)**



# Networking Luncheon

**WEDNESDAY • FEBRUARY 2, 2022**  
**11:45 AM**

*Let's Break the Ice!*



*Enjoy a Fun and Effective Networking Game! Make Connections and Create Long Lasting Business Relationships!*



*Sponsored by:*

**Martin  
Funeral Home  
& Crematory**

*Hosted  
by:*



**5101 S.E. Miles Grant Road • Stuart**

Follow Cove Road east of Dixie Hwy. all the way to the last entrance of Miles Grant (Entrance C) on the left.

**RSVP NO LATER THAN MONDAY, JAN. 31ST AT NOON**

ALL CHAMBER MEMBERS \$30 \* PROSPECTIVE MEMBERS \$50

**[CLICK HERE TO RESERVE AND PAY ON-LINE](#)**

**RSVP REQUIRED - NO WALK INS ACCEPTED!**

# Business After Hours

**Wednesday • February 16, 2022**  
**5:30-7:00 PM**

*Hosted & Sponsored by:*



*Network with fellow Chamber members while enjoying Gary's surprise libations & great food!*



**1611 N.W. Federal Highway • Stuart**

Located on the east side of U.S. #1, just north of Baker Road, behind Key West Diner, next to Essentials Recovery.

**TICKETS - \$10 MEMBERS / \$15 PROSPECTIVE MEMBERS**  
**[CLICK HERE TO PAY ON-LINE](#) - RSVP REQUIRED BY WED. AT 2:00 PM**





# HEALTH & WELLNESS SHOW



*Rebound Your  
Mind, Body & Spirit!*

**Wednesday, March 30th, 2022**

**3:30 pm - 7:30 pm**

**The Kane Center, Stuart**

## **EXHIBITOR/SPONSOR CONTRACT**

This is a tabletop display. Displays/Banners that are over tabletop height NOT permitted.  
Email with instructions to follow.

Company Name: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Authorized Signature: \_\_\_\_\_

Email: \_\_\_\_\_

Contact Phone/Cell: \_\_\_\_\_

PAYMENT TYPE: Amount Due: \$ \_\_\_\_\_

-- Check (Payable to: Stuart/Martin County Chamber of Commerce)

--Charge My Credit Card (Please call 772.287.1088 Ext 101 or pay online [www.stuartmartinchamber.org](http://www.stuartmartinchamber.org))

### **Exhibitor Prices**

Member Table

\$300

Non-Member Table

\$500

#### **\$1,500 PLATINUM SPONSOR**

- Receive two preferred 6' tables
- Business logo included on all event print media
- Business logo and name included on event program
- Business recognition during the event
- Receive Thank You with business logo in Compass and the Chamber's monthly newsletter
- Free Chamber email blast following event (use within 90 days)
- Recognition of business & logo on social media

#### **\$1,000 GOLD SPONSOR**

- Receive a preferred 6' table
- Business logo and name included on event program
- Business recognition during the event
- Receive Thank You with business logo in Compass and the Chamber's monthly newsletter
- Recognition of business on social media

#### **\$750 SILVER SPONSOR**

- Receive a preferred 6' table
- Business name highlighted in event program and in Compass
- Receive thank you in the Chamber's monthly newsletter
- Recognition of business on social media





# Sky's the Limit

## AUCTION

AT THE BUSINESS AFTER HOURS  
APRIL 20, 2022/ 5:30PM-7:00PM

Sponsored by

**SKY BLUE**

JET AVIATION

2315 WITHAM FIELD DRIVE, STUART

LIVE Auction  
with  
Elliot Paul



Join Us For  
Hors d'oeuvres, &  
Cocktails

For Tickets SCAN ME  
or Go To:

[https://business.stuartmartinchamber.org/  
events/details/2022-auction-business-  
after-hours-9724](https://business.stuartmartinchamber.org/events/details/2022-auction-business-after-hours-9724)



**STUART/MARTIN COUNTY**  
**CHAMBER OF COMMERCE**

Contact: (772) 287-1088, EXT. 101/ [info@stuartmartinchamber.org](mailto:info@stuartmartinchamber.org)

# December New Members

## **Absolute Cleaning Details LLC**

Ms. Loraine Utah  
Stuart FL 34997  
(786) 309-8845  
www.absolutedcleaningdetails.com  
CLEANING/RESIDENTIAL/  
WINDOWS/BUILDINGS  
CLEANING/COMMERCIAL/  
WINDOWS/BUILDINGS

## **ADP, Inc.**

Ms. Kyla McAuliffe  
701 Northpoint Parkway  
West Palm Beach FL 33407  
(772) 291-8154  
<https://www.adp.com/what-we-offer/products/adp-workforce-now-next-generation.aspx?dmtel=772-291-8154>  
EMPLOYEE LEASING/  
PAYROLL SERVICES/  
HR OUTSOURCING  
EMPLOYMENT SERVICES  
EMPLOYEE BENEFIT SERVICES

## **Brown & Brown Insurance/ Dan Kross**

Mr. Dan Kross  
817 Beachland Blvd.  
Vero Beach FL 32963  
(772) 469-1503  
INSURANCE AGENCY  
INSURANCE/COMMERCIAL

## **Catch of the Day Charters Inc.**

Mr. Josh Grau  
555 N.E. Ocean Blvd.  
Jensen Beach FL 34957  
(772) 208-0171  
www.catchofthedaycharters.com  
BOAT CHARTER/TOURS/DIVING  
FISHING/DIVE CHARTERS  
TOUR OPERATOR  
Referral: Don Kingson

## **Dr. Z Clinic**

Dr. Zahraa Sater  
850 N.W. Federal Highway  
Suite 170  
Stuart FL 34994  
(772) 444-7998  
www.drzclinic.com  
PHYSICIANS  
PHYSICIANS/CONCIERGE  
MEDICAL PRACTICE  
PHYSICIANS/ENDOCRINOLOGY

## **Dultmeier Photography**

Ms. Diane Dultmeier  
1000 S.E. Monterey Commons  
Boulevard  
Suite 108  
Stuart FL 34996  
(772) 223-0451  
www.dultmeierphoto.com  
PHOTOGRAPHERS/VIDEO/  
DRONE/PORTRAIT

## **PNC Bank/Jensen Beach**

Mr. Michael Forness  
1021 N.E. Jensen Beach Blvd.  
Jensen Beach FL 34957  
(772) 334-1600  
www.pnc.com  
FINANCIAL INSTITUTIONS

## **PNC Bank/Palm City**

Ms. Barbara Kirkland  
1251 S.W. 27th Street  
Palm City FL 34990  
(772) 286-2614  
www.pnc.com  
FINANCIAL INSTITUTIONS

## **PNC Bank/Stuart/ Martin Square**

Ms. Jaclyn Spiecker  
2980 S.E. Federal Highway  
Stuart FL 34994  
(772) 287-6600  
www.pnc.com  
FINANCIAL INSTITUTIONS

## **RCK Gallery**

Mr. Clay Kanzler  
614 S. Colorado Avenue  
Stuart FL 34994  
(772) 403-3153  
www.claykanzler.com  
ART GALLERY/ARTISTS  
RETAILERS  
Referral: Duncan Hurd

## **SA Recycling**

Mr. Sean Harrigan  
3951 S.E. Commerce Avenue  
Stuart FL 34997  
(772) 210-2992  
www.sarecycling.com  
RECYCLING  
SHREDDING/HARD DRIVE  
DESTRUCTION

## **Trendi Now Boutique**

Ms. Karen Onsager  
736 S.E. Becker Road  
Port St. Lucie FL 34984  
(772) 207-7360  
www.trendinowboutique.com  
CLOTHING/ACCESSORIES  
RETAILERS  
BOUTIQUES  
Referral: Wayne Filowitz



# December Renewals

## TWENTY-FIVE YEARS OR MORE

Armellini Express Lines, Inc.-**TRUSTEE**  
 Aycock Funeral Homes and Crematory-**TRUSTEE**  
 Carr, Riggs & Ingram CPAs & Advisors-**TRUSTEE**  
 Council on Aging of Martin County, Inc.  
 Guardian Hawk Security  
 Kemp's Boutique and Shoe Salon  
 McCarthy, Summers, Wood,  
 Norman, Melby & Schultz, P.A.  
 Miles Grant Country Club, Inc.  
 Royal Palms Motel  
 Sandhill Cove Retirement Living  
 Sewell Hardware Company

## TWENTY - TWENTY-FOUR YEARS

Tara Biek Creative

## FIFTEEN - NINETEEN YEARS

Capps Roofing, Inc.  
 Cardno

## TEN - FOURTEEN YEARS

Apex Tax Group LLC  
 Ding- A- Ling Answering Service  
 Mikel C. Spraker, CPA  
 Romagosa Barron Dermatology  
 St. Mary's Episcopal Church

## FIVE - NINE YEARS

Acquisition Experts, LLC  
 Express Employment Professionals- **TRUSTEE**  
 Growth Squad  
 Law Office of Rick Kozell  
 Popeyes Louisiana Kitchen  
 Prescription Shop of Stuart  
 PrimeLending  
 Sailfish Point Country Club  
 Spritz City Bistro  
 Stuart Roofing  
 TeamLogic IT-**TRUSTEE**  
 The Community Foundation Martin/St. Lucie  
 The Sade Group Private Wealth Management  
 TK Elevator Corporation

## ONE - FOUR YEARS

Academy Mortgage/Smith Mortgage Team  
 All About Achieving Learning Centers  
 Arrow Title Services  
 Artistic Visions  
 Capstone IT  
 Carpenter Security Integrators  
 Community Lending Powered By Hamilton Home Loans  
 Homegrown Shrimp USA, LLC  
 Humana  
 Jensen Beach Golf Club  
 Madison's Miracles  
 The Firefly Group



## LEADERship Martin County

### CLASS 31 - COPES DAY



Congratulations to Class 31. The Class shared a day of challenges, accomplishments, laughter and good memories during their COPES Day. Thanks to Alumnus, Alec Connolly and his crew at Gulfstream Council, Boys Scouts of America for their coordination and expertise of the program. Thanks to the Alumni Copes Day Committee: Tim Kinane for the ongoing Leadership Skill; and to our outside facilitators: Tom Munhollen, Cindy Groover, Greg Nuttall, Cheree Ramirez, Mette Biglin, and Sarah Baker.



# ARE YOU HIRING?

**Trial Employment Opportunities Remove Risk & Support Successful Hires!**



**\*On-the-job training support!**

**\*120 Hours @ \$15 per hour paid per Trial Employee!**

**\*Employee & Employer Support Provided!**

**\*One-on-one manager coaching!**

**\*"Ensure a Successful Hire" workshop!**

**\*Become a "Next-Level Employer" highlighting your competitive edge!**

**Enroll as a Trial Employment Site Today!  
772-287-1088 x103 or [www.careerconnectmartin.org](http://www.careerconnectmartin.org)**





# STUART/MARTIN COUNTY CHAMBER OF COMMERCE

## February 2022



Please Post  
For Employees

1650 S. Kanner Highway, Stuart, FL 34994

287-1088 • Fax: 220-3437 • [www.stuartmartinchamber.org](http://www.stuartmartinchamber.org)

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
		<b>1</b> <b>Networking Breakfast</b> <b>7:45 AM</b> <b>Lemon Tree Hair Salon</b> <i>3322 S.E. Federal Highway, Stuart</i>	<b>2</b> <b>Networking Luncheon</b> <b>11:45AM</b> <b>Miles Grant Country Club</b> <i>5101 S.E. Miles Grant Road, Stuart</i> <i>Sponsored by:</i> <b>Martin Funeral Home &amp; Crematory</b>	<b>3</b>	<b>4</b>	<b>5</b>
<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b> <b>Bill Drury Customer Service Workshop</b> <b>8:30 AM-Noon Chamber*</b>	<b>10</b> <b>Bill Drury Customer Service Workshop</b> <b>8:30 AM-Noon Chamber*</b>  <b>LEADERSHIP Planning</b> <b>8:00 AM Children's Services Council</b>	<b>11</b> <b>LEADERSHIP Alumni Board</b> <b>8:00 AM Chamber*</b>	<b>12</b>
<b>13</b>	<b>14</b> 	<b>15</b> <b>Networking Breakfast</b> <b>7:45 AM</b> <b>Essentials Recovery</b> <i>1607 N.W. Federal Highway, Stuart</i>	<b>16</b> <b>Board Meeting</b> <b>7:30 AM Chamber*</b>  <b>Business After Hours</b> <b>5:30-7:00 PM</b> <b>Owen Insurance Group, LLC</b> <i>1611 N.W. Federal Highway, Stuart</i>	<b>17</b>	<b>18</b>	<b>19</b>
<b>20</b>	<b>21</b>  <b>Chamber Closed</b>	<b>22</b>	<b>23</b> <b>Local Govt. &amp; Transportation Committee</b> <b>Noon Chamber*</b>	<b>24</b>	<b>25</b>	<b>26</b>
<b>27</b>	<b>28</b>	<p style="text-align: center;"><b>SAVE THE DATE...</b></p> <p style="text-align: center;">  </p> <p style="text-align: center;"> <b>HEALTH &amp; WELLNESS SHOW</b> </p> <p style="text-align: center;">           For Information call 287-1088, ext. 101 or <a href="mailto:info@stuartmartinchamber.org">info@stuartmartinchamber.org</a> </p>				The Kane Center 900 S.E. Salerno Road

\* The Chamber Conference Center is sponsored by Treasure Coast Urgent Care