



STUART/MARTIN COUNTY CHAMBER OF COMMERCE

February 2021

**Registration is
Required for All Events!**

CHAMBER EVENTS

Networking Breakfasts

Tuesday, February 2nd
7:45 AM

Sponsored & Hosted by
Martin Funeral Home & Crematory
961 S. Kanner Highway
Stuart

Tuesday, February 9th
7:45 AM

HARMONY RESTAURANT
5010 S.W. 69th Street
Palm City

Tuesday, February 23rd
7:45 AM

Sponsored by
Colonial Life/Kim Melzer
at Chamber Conference Center
1650 S. Kanner Highway
Stuart

Networking Luncheon

Wednesday, February 10th
11:45 AM

Fifth Avenue
Merchant Services/Wellness
Hosted by
Miles Grant Country Club
5101 S.E. Miles Grant Road
Stuart

Business After Hours

Wednesday, February 17th
5:30 - 7:00 PM

Sponsored & Hosted by
Monarch Country Club
1801 S.W. Monarch Club Drive
Palm City

Virtual Morning Joe via Zoom

Thursday, February 18th
8:00-9:00 AM

The Chamber Conference Center is
sponsored by T.C. Urgent Care

New Chamber Programs Help to Expand Your Circle and Reach Potential New Clients

One of the Chamber's many benefits is to facilitate connections between businesses and potential customers. We all know that hasn't been as easy as it used to be with the uncertainty and restrictions that have been brought on by COVID-19. We have had to adapt and change the way we do business, network, and socialize with other people. Our virtual opportunities, **Meet the Members** and **Business Break**, are a phenomenal way to help bridge the gap that arose from smaller networking events or corporate policies no longer allowing networking.

Meet the Members is a great opportunity to reach a large network of business professionals and consumers who may be in need of your services or products. We get your message out to our network. You record a short 30 second to a minute and a half long video and send it to us here at the Chamber. We will then send it out

to our members in an e-blast, post it on social media, and upload it to our website and Vimeo channel, where it will stay indefinitely.

Business Break is designed to keep you up-to-date and informed on what is happening here locally & statewide. As the sponsor of a Business Break, you have the opportunity to provide insight into the ongoing and inner workings of local communities and businesses. Business Break is a 30 minute, one-on-one interview with leaders, owners, and influencers who help make Martin County a great place to live and work. The sessions are broadcast via Facebook Live to the community at large.

For more information on **Business Break** and **Meet the Members**, please contact Caitlin Hartley at caitlin@stuartmartinchamber.org or (772) 287-1088 x 112.



Chamber Trustee Gary Owen, owner of Owen Insurance Group, was delighted to welcome members to his new office, located at 1611 N.W. Federal Highway, Stuart. As sponsor and host of the January 2021 Business After Hours, Gary and his staff provided a delicious meal from Sonny's Bar-B-Que, along with a selection of libations, including his famous margaritas. Assisting Gary with the ribbon cutting were Chaz and Loretta Russell, Gratitude Steel Band, who also provided the entertainment for the evening. Representing Owen Insurance Group were (from left) Luke Kras, Kathy Prosniewski, Julie Scott, Diane Wyland, Tom Bouvier and Debbie Temple.



As sponsor of the Chamber's January 2021 Networking Luncheon at Sachi Sushi, Past Chairman Rob Gluckman, Treasure Coast Urgent Care, fielded numerous questions from Chamber members regarding the new COVID vaccines and their availability. Shown (from left) are Chamber Chairman Jeff Sabin, Waste Management; Kathy Sharkey and Rob Gluckman, Treasure Coast Urgent Care and Chamber President/CEO Joe Catrambone.

Networking Breakfasts

TUESDAY • FEBRUARY 2, 2021
7:45 AM



Hosted & Sponsored by:

**Martin
Funeral Home
& Crematory**

961 South Kanner Highway • Stuart

Located on the south side of Kanner Hwy., just west of Federal Highway.

THERE IS NO CHARGE FOR THIS EVENT, BUT RSVP IS MANDATORY!

[CLICK HERE TO RSVP](#)

TUESDAY FEBRUARY 9, 2021
7:45 AM

Hosted & Sponsored by:



Harmony Hope
STABLES

**5010 S.W. 69th Street
Palm City**

From U.S. 1 (Kanner Hwy.) to U.S. 1 (Federal Highway) on the west side of U.S. 1, travel west on U.S. 1 over turnpike to Citrus Blvd. (48th St.). Turn left and proceed over I-95 to 69th Street (approx. 1/4 mile past overpass). Turn right, entrance is on the left.

CANCELLED

THERE IS NO CHARGE FOR THIS EVENT, BUT RSVP IS MANDATORY!

[CLICK HERE TO RSVP](#)

Networking Breakfast

TUESDAY • FEBRUARY 23, 2021
7:45 AM

Sponsored by:

Colonial Life®

at the Chamber's Treasure Coast Urgent Care Conference Center
1650 S. Kanner Highway • Stuart


THERE IS NO CHARGE FOR THIS EVENT, BUT RSVP IS MANDATORY!

[CLICK HERE TO RSVP](#)

**THURSDAY,
FEBRUARY 18TH**

8-9 AM | VIA ZOOM
25 SPACES | MEMBERS ONLY
RSVP REQUIRED

The Morning Joe is a great networking opportunity for those not ready to attend in person events yet. The first part of the event will be broadcast live on WSTU's Morning Show! You'll get to give your pitch live on the radio, network with other Chamber members, and just have a good time!

**MORNING
JOE** 

THERE IS NO CHARGE FOR THIS EVENT, BUT RSVP IS MANDATORY!

[CLICK HERE TO RSVP](#)

Business After Hours

WEDNESDAY • FEBRUARY 17, 2021
5:30-7:00 PM

*Hosted &
Sponsored by:*



Meet fellow Chamber members in an after hours business environment while enjoying the beauty and ambiance of this world-class golf club!

1801 S.W. Monarch Club Drive
Palm City

Entrance is located on the north side of Martin Downs Blvd., west of Mapp Road.

TICKETS - \$10 MEMBERS / \$15 PROSPECTIVE MEMBERS
[CLICK HERE TO PAY ON-LINE](#) - RSVP REQUIRED BY WED. AT 2:00 PM

MEET THE MEMBERS

**YOUR MESSAGE.
OUR NETWORK.**



Would you like the opportunity to reach a large network of business professionals and consumers who may be in need of services or products such as yours? Our "Meet the Members" video marketing campaign can help you reach these potential customers and share your message.

How It Works:

Turn your business pitch into a brief video and we'll share your message with our network through social media, email, and our website. We will:

- Post your video on the Chamber Facebook and Instagram pages with your business handle and up to five requested hashtags;
- Send your video out via e-blast to over 3,000 emails with a link to the video along with a small blurb about your business;
- Place your video on our Meet the Members landing page on the Chamber website; and
- Store your video on the Chamber's Vimeo video channel.

CAMPAIGN PRICE

» **Meet the Member Video Campaign** **\$150**

Please send your video along with a brief blurb about your business no more than 200 characters in length (including spaces) and five hashtags that you would like associated with your video to Caitlin at caitlinh@stuartmartinchamber.org.

Video Requirements:

Your videos do not need to be professionally produced and we welcome videos that **you record on your own**. Please keep in mind that many members will be seeing your video. We request that you adhere to these guidelines:

- Your video should be at least 30 seconds in length and no more than one and half minutes long.
- Please submit your video in a landscape orientation (16:9).
- Videos should be in .MP4 or .MOV format.
- The size of your video should be less than 150MB.

DATE: _____
COMPANY NAME: _____
CONTACT NAME: _____
AUTHORIZED SIGNATURE: _____
EMAIL: _____
CONTACT PHONE / CELL: _____
PAYMENT TYPE: Amount Due \$ _____
____ Check (Payable to: Stuart/Martin County Chamber of Commerce)
____ Charge My Credit Card (Please call or pay online)



RELAX
REFRESH
RECHARGE

BUSINESS BREAK

Stay informed. Stay ahead.

With the constant change happening in our lives today, having an inside track on the information you need to make decisions is incredibly valuable. The Stuart/Martin County Chamber of Commerce Business Break is an opportunity to provide insight into the ongoings and inner workings of local communities and businesses. The 30-minute sessions will include a one-on-one interview with leaders, owners, and influencers who help make Martin County a great place to live and work.

There will be two live sessions per month and will be broadcast via Facebook Live to the community at large. No RSVP will be required and, pending review of staff, attendees may submit questions to be asked of the Business Break guest. Business Breaks will be broadcast in the afternoon affording viewers the opportunity to take a moment to recharge and stay informed on local happenings and events.

SPONSORSHIP PRICE

» Business Break Interview Sponsorship **\$200**

Please return your completed form or submit additional questions to Caitlin at caitlinh@stuartmartinchamber.org.



DATE	_____
COMPANY NAME	_____
CONTACT NAME	_____
AUTHORIZED SIGNATURE	_____
EMAIL	_____
CONTACT PHONE/ CELL	_____
PAYMENT TYPE	Amount Due \$ _____
_____ Check	(Payable to: Stuart/Martin County Chamber of Commerce)
_____ Charge My Credit Card	(Please call or pay online)

December New Members

Blushed Airbrush Tanning by Kristen

Ms. Kristen Clayton
42 S.W. Osceola Street
Stuart FL 34994
(772) 486-9444
TANNING SALONS
RETAILERS
SKIN CARE/COSMETICS/
PERMANENT MAKE-UP

Chefs For Seniors

Ms. Amanda Jones
Stuart FL 34996
(772) 382-9294
[https://chefsforseiors.com/
martin-st-lucie-counties](https://chefsforseiors.com/martin-st-lucie-counties)
SENIOR ACTIVITIES/PROGRAMS
CATERING/PERSONAL CHEF/
BARTENDING/FOOD TRUCK

Days Inn Stuart

Mr. Sudhan Suwal
1200 S. Federal Highway
Stuart FL 34994
(772) 287-6900
[http://www.wyndhamhotels.
com/hotel/02601](http://www.wyndhamhotels.com/hotel/02601)
HOTELS/MOTELS/RESORTS/
BEDS & BREAKFASTS

Jennifer A. Kerr, Attorney at Law

Ms. Jennifer Kerr
Palm City FL 34990
(305) 796-3675
ATTORNEYS
ATTORNEYS/CIVIL LITIGATION
ATTORNEYS/ESTATE PLANNING/
ELDER LAW/LITIGATION
Referral: Nina Ferraro

Kristen Clayton Aesthetics @ Derma Loft

Ms. Kristen Clayton
364 S.W. Alice Avenue
Stuart FL 34994
(772) 436-9444
SKIN CARE/COSMETICS/
PERMANENT MAKE-UP
TANNING SALONS
ANTI AGING/AESTHETICS
RETAILERS

Nina L. Ferraro, P.A.

Ms. Nina Ferraro
943 S.E. Central Parkway
Stuart FL 34994
(772) 324-2006
www.ferrarolawgroup.com
ATTORNEYS
ATTORNEYS/REAL ESTATE LAW
ATTORNEYS/ESTATE PLANNING/
ELDER LAW/LITIGATION
ATTORNEYS/TITLE INSURANCE

Ocean One Stuart

Ms. Shannon Glendinning
1 S.E. Ocean Blvd.
Stuart FL 34994
(772) 247-7200
www.oceanonestuart.com
REAL ESTATE/COMMERCIAL
SALES & LEASING

Shearwater Marine Fl Inc.

Ms. Nicole Spatafora-King
4519 S.E. Commerce Avenue
Stuart FL 34997
(772) 781-5553
www.shearwaterfl.com
MARINE DIESEL/GAS REPAIR
MARINE ELECTRONICS
MARINE EQUIPMENT/
SUPPLIES & SERVICE

Voices for Children of Okeechobee & T.C.

Ms. Morgan Doran
584 N.W. University Blvd.
Suite 600
Port St. Lucie FL 34994
(561) 301-2012
www.voicesforchildrenotc.org
NON PROFIT/CHILDREN
SERVICES
NON PROFIT/HEALTH SERVICES
NON PROFIT/CHARITIES

Waterway Dermatology

Dr. Ryan Alan Schuering, DO
1050 S.E. Monterey Road
Suite 302
Stuart FL 34994
(561) 926-6150
www.waterwayderm.com
PHYSICIANS/DERMATOLOGY
SKIN CARE/COSMETICS/
PERMANENT MAKE-UP
ANTI AGING/AESTHETICS
PHYSICIANS

White Aluminum & Windows

Mr. Naveen Kumria
2880 S.W. 42nd Avenue
Palm City FL 34990
(772) 212-1400
www.whitealuminum.com
WINDOWS/DOORS
HURRICANE PROTECTION
SCREENING/REPAIRS/
ROOM ENCLOSURES

December Renewals

TWENTY-FIVE YEARS OR MORE

Ampersand Graphics & Shirt Shack

Armellini Express Lines, Inc. - TRUSTEE

Beachland Cleaning Service

Carr, Riggs & Ingram CPAs and Advisors - TRUSTEE

Council on Aging of Martin County, Inc.

Hutchinson Island Marriott Beach Resort & Marina - TRUSTEE

McCarthy, Summers, Wood, Norman, Melby & Schultz, P.A.

Royal Palms Motel

**Sandhill Cove Retirement Living
Stuart Web Inc.**

TWENTY - TWENTY-FOUR YEARS

Liberty Coach

Miles Grant Country Club, Inc.

FIFTEEN - NINETEEN YEARS

Capps Roofing, Inc.

Geiger

Milton Engineering Consultants, P.A.

TEN - FOURTEEN YEARS

Anthony's Coal Fired Pizza

Mikel C. Spraker, CPA

Port Salerno Commercial Fishing
Dock Authority, Inc.

T. C. Seawinds Funeral Home &
Crematory
Waste Pro

FIVE - NINE YEARS

Arlington Electric, Inc.

Castronovo Chocolate

Express Employment Professionals -
TRUSTEE

LouRonzo's

Old Colorado Inn

S.T. Good Insurance of Florida, Inc.

St. Mary's Episcopal Church

ThyssenKrupp Elevator Americas

ONE - FOUR YEARS

Air Around The Clock

All About Achieving Learning Centers

Arrow Title Services

Capstone IT

DCi Healthcare Billing Solutions

F45 Training South Stuart

Furry Friends Adoption, Clinic & Ranch

House of Hope

Jensen Beach Golf Club

Law Office of Rick Kozell

Madison's Miracles

Nostalgia Greek Italian Kouzina

Realty One Group Engage

Rocket Cooling

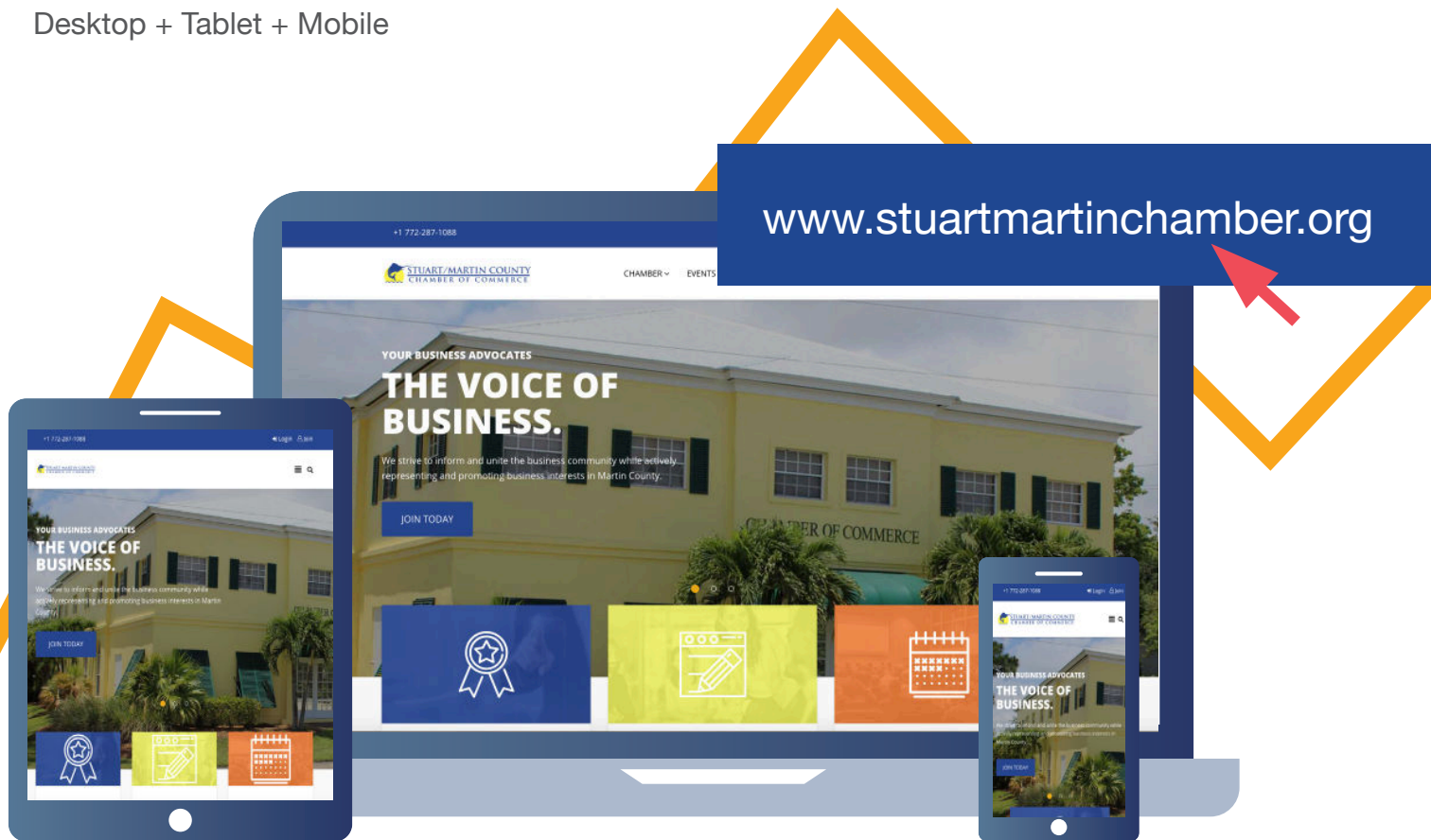
Spritz City Bistro

The Community Foundation Martin/
St. Lucie

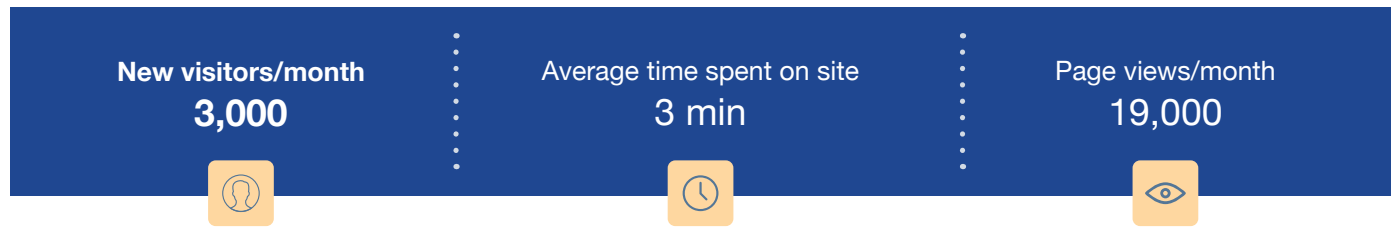
The Firefly Group

Stuart Martin/County Chamber Website

Desktop + Tablet + Mobile



Key Statistics



Increasing Visitors

All Stuart/Martin County Chamber news articles and digital services will be free on all devices for readers.



Lower Bounce Rate

Improved time on site engagement thanks to the Stuart/Martin County Chamber's useful and educational content.



STUART/MARTIN COUNTY CHAMBER OF COMMERCE

Why is Marketing Your Business on the Stuart/Martin County Chamber's Website Such a Wise Investment?

The Chamber website receives an average of 19,000 page views and 3,000 visitors per month!

- Our website contains a variety of information for businesses, new residents and visitors with plenty of photos and visual treats.
- Our website is accessible from numerous other tourism and business-oriented websites such as the Martin County Division of Tourism & Marketing, Martin County and City of Stuart governments, the Lyric Theatre, Historical Society, Business Development Board, www.floridabywater.com and Chamber member direct links.
- Information on the website is continuously monitored and updated as our community continues to grow.
- Advertising on the website includes a free web link and a free enhanced listing, allowing you to provide more business information and be placed at the top of your directory listing.

Tourism & Recreation

Includes a live beach cam located on our Beaches and Parks page; weather and tide information, golf, fishing, boating, diving, horseback riding, nature parks, tourist attractions, art galleries, shopping and more.

Relocation

Includes new resident information, including housing, schools, places of worship, important phone numbers and residency requirements.

Community Calendar

Features a variety of community events which may also be downloaded to your calendar.

Chamber Calendar

Features our monthly events, which may be downloaded. You can RSVP and pay for events online.

Dining & Nightlife Guide

Offers a complete listing of Chamber member restaurants and cocktail lounges, complete with menu, hours, pricing and directions.

Photo & Video Galleries

You may view photos of any of our monthly or special events. *Meet the Members* is a promotional marketing tool for members, located on our Video Gallery.

Monthly Newsletter

Our monthly event flyers, including our calendar, are available exclusively on the site. The newsletter may be downloaded and printed entirely or by individual page.

Member to Member Discounts

Allows you to offer discounted services or products to fellow Chamber members.

Employment

Reach potential employees by posting your available job positions on the site.

Member News

Provides the latest information on fellow Chamber members, the state and local community.

Chamber Blog

Informative and educational features provided by the Chamber and guest bloggers.

**For advertising opportunities, contact Sue Hedgepeth at
(772) 287-1088, ext. 104 or sueh@stuartmartinchamber.org**



STUART/MARTIN COUNTY CHAMBER OF COMMERCE



February 2021



Please Post
For Employees

1650 S. Kanner Highway, Stuart, FL 34994

287-1088 • Fax: 220-3437 • www.stuartmartinchamber.org

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
	1	2 Networking Breakfast 7:45 AM Martin Funeral Home & Crematory 961 S. Kanner Highway, Stuart	3	4	5	6
7	8	9	10	11	12 LEADERShip Alumni Board 8:00 AM Chamber*	13
14 	15  Chamber Closed	16	17 Board Meeting 7:30 AM Chamber* Business After Hours 5:30-7:00 PM Monarch Country Club 1801 S.W. Monarch Club Drive Palm City	18 Virtual Morning Joe Via Zoom 8:00-9:00 AM	19	20
21	22	23 Networking Breakfast 7:45 AM Chamber* <i>Sponsored by:</i> Colonial Life/ Kim Melzer	24 Local Govt. & Transportation Committee Noon Via Zoom	25	26	27

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YOUR MESSAGE. OUR NETWORK.

For Participation Information Contact Caitlin at 772-287-1088, ext. 112 caitlinh@stuartmartinchamber.org

* The Chamber Conference Center is sponsored by Treasure Coast Urgent Care