#### Stuart/Martin County



### COMMERCE February 2016 CHAMBER EVENTS Networking Breakfasts

Tuesday, February 2nd 7:45 AM Hosted & Sponsored by **Molly's House** 430 S.E. Osceola St. Stuart

Tuesday, February 9th 7:45 AM Hosted & Sponsored by Restore/Habitat for Humanity 2090 N.W. Federal Hwy. Stuart

Tuesday, February 23rd Breakfast: 7:45 AM-9:00 AM Trade Show: 9:00 AM-Noon Sponsored by **PureGraphics/Geiger** at **Chamber Conference Center** 1650 S. Kanner Hwy. Stuart

#### Networking Luncheon

Wednesday, February 10th 11:45 AM Sponsored by **Get the Click of South Florida** Hosted by **Monarch Country Club** 1801 S.W. Monarch Club Dr. Palm City Reservations are required

#### **Business After Hours**

Wednesday, February 17th 5:30 - 7:30 PM Sponsored by Stuart Sailfish Regatta Hosted by Hutchinson Island Marriott 555 N.E. Ocean Blvd. Stuart

# **Stuart/Martin County Chamber of Commerce**



Chamber Chairman Ryan Strom, Team Parks, Inc. (left) and President/CEO Joe Catrambone (right) thank Joe Ford and Michelle Delaney, Ford Investment Properties for sponsoring the January Luncheon held at Carrabba's Italian Grill. Mr. Ford presented information on how businesses can acquire commercial real estate from ground up to existing multi-tenant properties, to a sold out lunch crowd.

Martin County Sheriff Will Snyder presented an informative overview of what to do in case of an active shooter at your place of business during the Chamber's January Luncheon, sponsored by Ford Investment Properties at Carrabba's Italian Grill. Shown with Sheriff Snyder are Kimberly Brown (left) and Trish Kuvuvka.





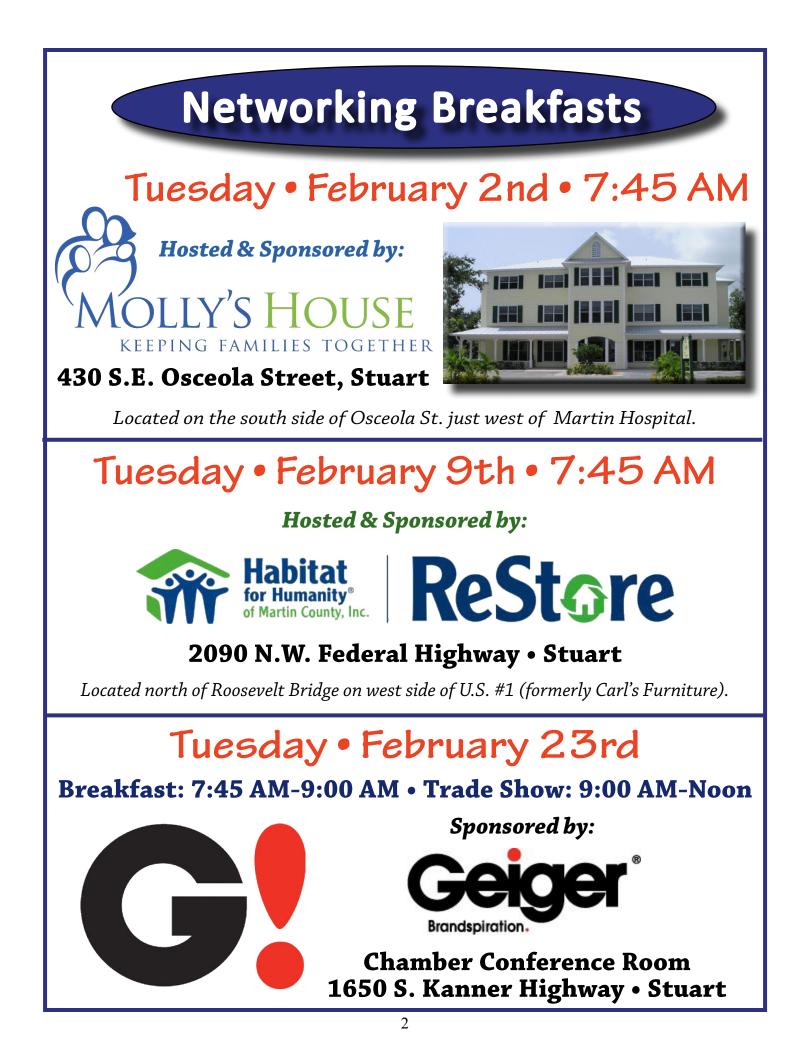
Infiniti General Manager Alan Franciosi photo left) welcomed Chamber members to their incredible auto showroom as host and sponsor of the January Business After Hours. Shown with Chamber Chairman Pete Lashenka, Seacoast Bank (far right) are (from left) Nick Mucciolo, Lewis Conklin, Husain Ebrahimi, John Harrison, Daniel Lee and Sean Lachance.

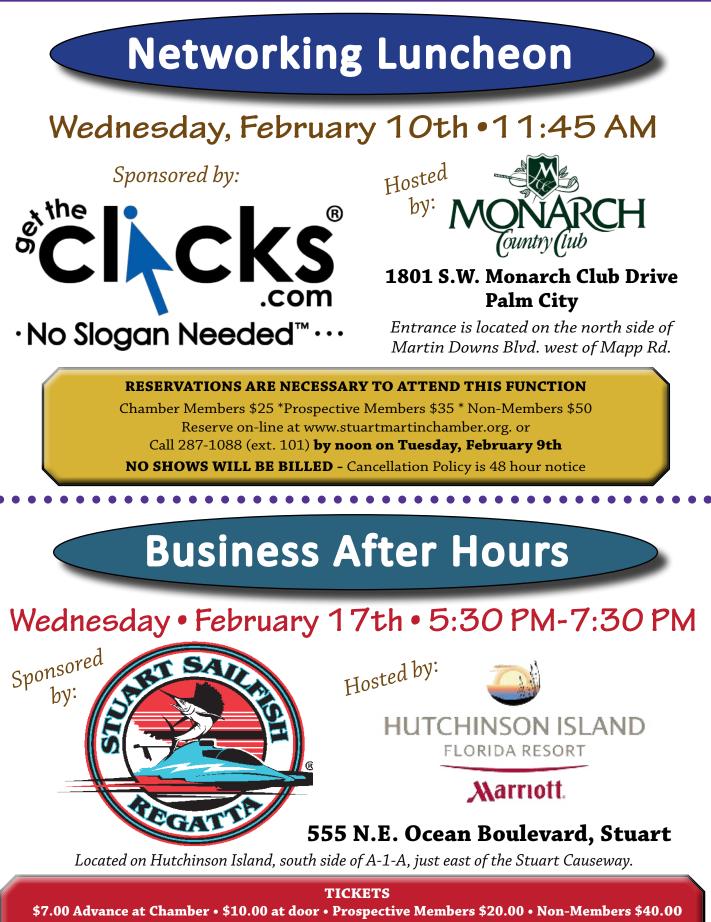
Home Garden & Orchid Show Sat. & Sun. & March 5-6, 2016

### FREE Admission FREE Parking

### Martin County Fairgrounds, Stuart

For vendor and sponsorship information contact Lisa Teetor (772) 287-1088, ext. 111 • lisat@stuartmartinchamber.org





Advance Tickets are available at the Chamber until 3PM on the day of event



Home & Orchic	l Shc	den w					
March 5-6, 2016 Now Accepting Exhibitors and Sponsors							
for the Area's La Martin County Fairgrounds Saturday & Sunday: March 5-6, 2016 9 A.M 4 P.M.	argest Showcase! Get community wide exposure Great for Business to Business networking Sponsorship opportunities available						
Space is limited! Registration Deadline is February 23rd.         Exhibitor Space:       \$475 member         Space includes:       \$575 non member         Space includes:       10' X 10' space • One covered & skirted table • Two chairs • Pipe & drape         Free electric and WIFI       A \$200 deposit is required to hold your space. Full payment is due by February 23rd.         Early registration discount available							
Sponsorships: Please select sponsorship level:       \$2         Payment Type:       Amount Due \$         Check (payable to Stuart/Martin County Chamber         Charge credit card (call the chamber or pay online)	of Commerce)	serve your space on-line at artmartinchamber.org					
Date: Company Name: Contact Name:	772-:	More Information Contact 287-1088, Ext 111 artmartinchamber.org					
Authorized Signature:	Faz	x: 772-220-3437					
Email: Phone Number: Cell Number: Do you need electricity? Yes □ No □ (If yes, Note: limited access, must supply own extension cords)		Stuart/Martin County					
Do you have "Special Event" Insurance? Yes □ No □ (If Yes, Chamber must receive "Certificate of Insurance" If No, ple		.650 S. Kanner Hwy. Stuart, FL 34994					

# **December New Members**

#### **Affordable Tax Services**

Ms. Michelle Zambos-Duerksen 7317 S.W. Gaines Avenue Stuart FL 34997 (772) 647-8461 www.affordabletaxesfl.com ACCOUNTANTS/ TAX SERVICES/ANALYTICS/ BOOKKEEPING BOOKKEEPING Sponsor: Pastor John Bartz

#### **Associate Auctions**

Mr. K.C. Daniel 608 S. Colorado Avenue Stuart FL 34994 (772) 219-8108 www.associateauctions.com AUCTION/AUCTIONEERS ANTIQUES/ESTATE SALES/ APPRAISALS

#### Atlanta Shores Realty Executives

Mrs. Renee Coley 1625 N.W. Federal Highway Stuart FL 34994 (772) 794-8068 www.asrefl.com REAL ESTATE/BROKERS & ASSOCIATES Sponsor: Jason Coley

#### Berkshire Hathaway/ Barca & Benson Team

Mrs. Marcia Hoke Benson 2363 S.E. Ocean Blvd. Stuart FL 34996 (772) 528-0837 www.barcabensonrealestate. com REAL ESTATE/BROKERS & ASSOCIATES

#### Cowabunga Surf & Sport

Ms. Melissa Jenkins 4336 N.E. Ocean Blvd. Jensen Beach FL 34957 (772) 334-7873 www.cowabungasurfandsport.com SURF/SPORTS/APPAREL BOAT/PADDLEBOARDING/FLY BOARDING/RENTALS/SALES RETAILERS CHILDREN SUMMER CAMPS

#### **Dr. Mark Freeman for Congress**

Mrs. Linda Ivell 120 S.W. Ocean Blvd. Stuart FL 34994 (863) 602-9866 www.drmarkfreemanforcongress. com ASSOCIATE MEMBERS Sponsor: Mike Braid

#### **Environmental Studies Council**

Mrs. Kelly Bond-Pelletier 2900 N.E. Indian River Drive Jensen Beach FL 34957 (772) 219-1887 www.escmc.org NON PROFIT/CULTURAL

#### Freedom Home, Inc.

Ms. Janet Santiago 2702 S.E. Export Avenue Port St. LucieFL 34952 (772) 626-2321 NON PROFIT/ASSISTANCE

#### Leather Lung Originals LLC

Mr. Jeffry Alter 1401 S.W. Palm City Road Stuart FL 34994 (772) 260-7590 www.leatherlungoriginals.com EDUCATION SCHOOLS/ INSTRUCTION

#### Leslie Evans Design, Inc.

Mrs. Leslie Evans 6549 S.E. South Marina Way Stuart FL 34996 (207) 233-1027 www.ledadesign.com PUBLIC RELATIONS/ MARKETING Sponsor: Donna Stackhouse

#### Mary's Shelter of the T.C.

Ms. Gina Thompson 1033 S.E. 14th Street Stuart FL 34996 (772) 223-5000 www.maryssheltertc.org NON PROFIT/ASSISTANCE Sponsor: Michael Dadko

#### **Paradise Pools**

Mr. Bob Cook 1501 S.E. Decker Avenue Unit 122 Stuart FL 34994 (772) 283-0898 www.paradisepoolsmc.com POOL CLEANING/REPAIR



Use a Chamber Member when Selecting a Gift for your Sweetheart!

# **December New Members**

#### Plantation Shutters Florida

Mr. Santos Ajucum 2856 S.E. Monroe Stuart FL 34997 (772) 872-6805 www.plantationshuttersfla.com SHUTTERS RETAILERS

#### **Pocket Hopper Boat Rides**

Capt. Blair Kuckie 4290 S.E. Salerno Road Stuart FL 34996 (772) 919-5911 www.pockethopperinc.com BOAT/PADDLEBOARDING/ FLY BOARDING/RENTALS/ SALES

#### Prestige Medical Billings, Inc.

Ms. Hollie Menzel 2678 S.E. Willoughby Blvd. Stuart FL 34994 (772) 205-4138 MEDICAL BILLING Sponsor: Rob Gluckman, Esq.

#### **Reliant Card Processing**

Mr. Adam Araujo Stuart FL 34994 (903) 279-4980 www.reliantcardprocessing.com CREDIT CARD PROCESSING

#### Sea to Sky International

Mr. Niels K. Gregory 5929 S.E. Federal Highway #31 Stuart FL 34997 (772) 341-6085 www.seatoskyinternational.com REAL ESTATE/PROPERTY MANAGEMENT

#### Sun State Insurance

Mr. JD Kuehl 1025 S.W. Martin Downs Blvd. Suite 101-A Palm City FL34990 (561) 339-1955 INSURANCE/COMMERCIAL INSURANCE AGENCY



# **LEADERship Martin County**



Congratulations to Class 27. "United We Stand" was the name they chose after sharing a day of challenges, accomplishments, laughter and good memories dur¬ing their COPES Day. Thanks to alumni coordinators Lisa Teetor, Sue Hedgepeth, Ed Bee, Gina Golino, Lisa Compagno, Bill Pecci, Alec Connolly and Tim Kinane for making this a great day for class members to bond.



Classmate Robert Ankrom from the Pine School enjoyed a zip line after a long day of ground and high wire challenges.

# **December Renewals**

### **TWENTY-FIVE YEARS OR MORE**

**Ampersand Graphics** Armellini Express Lines, Inc. **AT&T Florida Aycock Funeral Homes and** Crematory McCarthy, Summers, Bobko, Wood, Norman, Bass & Melby, P.A. **Morgan Stanley Proctor, Crook, Crowder & Fogal, CPAs Roegiers Goldin Chappel** Nall & Associates CPA **Sandhill Cove Retirement Living** Southwind Motel Stuart Web Inc. **Visiting Nurse Association** of Florida

### **TWENTY - TWENTY FOUR YEARS**

American Red Cross/ Martin County Chapter

## **FIFTEEN - NINETEEN YEARS**

Temple Beit HaYam/ Reform Cong. of Stuart

## **TEN - FOURTEEN YEARS**

Guy, Yudin & Foster, LLP

### **FIVE - NINE YEARS**

Anthony's Coal Fired Pizza Capps Roofing, Inc. Fifth Third Processing Solutions/ Vantiv Mikel C. Spraker, CPA Port Salerno Commercial Fishing Dock Authority, Inc.

# **ONE - FOUR YEARS**

Celebrities Fore Kids, Inc. Como Oil & Propane Dee-Stefano's @ Martin Downs Golf Club Home Paramount Pest Control, Inc. Kathleen Boland LouRonzo's Italian Fusion Old Colorado Inn Oral-Facial Surgical Associates Panera Bread #4183 petite surprise Schmidt's Optical St. Mary's Episcopal Church



# Shop Local!

Do Business With Chamber Members! They Support Our Community!

#### Stuart/Martin County



# www.stuartmartinchamber.org

Why is marketing your business on the Stuart/Martin County Chamber's website such a wise investment?

# Some of the special features of our website are included below and may help to answer that question!

- Tourist Information: Includes a live beach cam located on our Beaches and Parks page, providing up to the minute viewing of the local beaches, along with weather and tide information; complete list of Golf Courses; monthly fishing reports; boating and diving information; shopping; attractions and much more.
- *Relocation Information:* Includes all of the information a new resident needs to know from housing, schools and places of worship to important phone numbers and residency requirements.
- Community Calendar: Features a variety of community events which may also be downloaded to your calendar. Anyone hosting an event may send your information to info@stuartmartinchamber.org and it will be posted in a timely manner.
- **Chamber Calendar:** Our calendar features our monthly events, which may be down loaded to your calendar or will send a reminder to your e-mail address.
- Interactive Dining & Nightlife Guide: Allows you to choose a restaurant by cuisine, location and price level.
- **On-line RSVP:** You may RSVP and pay for luncheons and other special events with your credit card on our secure site. You may also renew your membership or pay outstanding invoices on our Pay An Invoice page.
- Photo Gallery: You may view photos of any of our monthly or special events.
- *Monthly E-mailers:* Our monthly flyers, including our calendar, which were previously mailed to chamber members are now available exclusively on the site. The booklet may be downloaded and printed entirely or by individual page.
- *Member to Member Discounts*: Allows you to offer discounted services or products to fellow chamber members, available from the home page of the website.

The website contains a variety of information for businesses, new residents and visitors with plenty of photos and visual treats. Our website is accessible from numerous other tourism and business-oriented websites such as the Martin County Division of Tourism & Marketing, county and city of Stuart governments, the Lyric Theatre, Historical Society, Business Development Board, www.floridabywater.com and many more. We also advertise our website and services on the big screen at the Regency Cinema in Stuart. Information on the website is constantly updated as our community continues to grow.

### For more information contact Sue Hedgepeth at (772) 287-1088, ext. 104 or sueh@stuartmartinchamber.org



# How to Market your Business on the Stuart/Martin County Chamber of Commerce Website

# www.stuartmartinchamber.org...

....every day someone new visits our website seeking local information.....where to stay, where to eat, places to visit, fishing charters, financial institutions, real estate, chamber information.....you think of a service and they are looking.

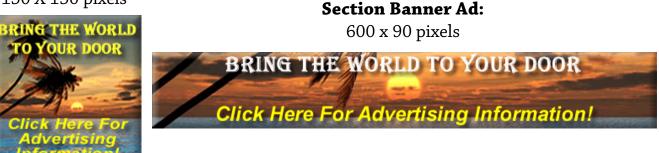
# The chamber website receives an average of 30,000 page views and 6,000 visitors per month!

### WILL YOUR BUSINESS BE FOUND??

Only Stuart/Martin County Chamber of Commerce members can take advantage of this affordable marketing sponsorship opportunity with limited space available per page.

Two graphic ad sizes are available as shown below. Ads must be provided as an animated GIF. Production and design service is available at no additional charge.

**Side Bar Ad:** 150 X 150 pixels



# There are several sponsorship opportunities on www.stuartmartinchamber.org!

# <u>Side Bar ads</u>

One page - \$450 each per year. Two pages - \$375 each per year. Three or more pages - \$300 each per year.

## <u>Miscellaneous ads</u>

Home Page ad - \$2,500 per year. Banner ad - \$1,000 per ad per year. Link to your website - \$99 per year.

Space is Limited - Call Now to Reserve Your Page Location Sue Hedgepeth, Marketing Consultant, 772-287-1088, Ext. 104 Mobile: 772-201-1210 sueh@stuartmartinchamber.org Stuart/Martin County



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# Member to Member Discount Program

In an effort to encourage members to do business with each other, the Stuart/ Martin County Chamber of Commerce offers a Member to Member Discount page on the Chamber website...**www.stuartmartinchamber.org.** You will find

on-going discounts offered by Chamber members exclusively for Chamber members.



The Member to Member Discount page is formatted the same as the Member Search directory, but contains ONLY members offering a discount. The website home page features a bright yellow tab (see below) that links to the page. The page can also be accessed by all of the Member Search directory pages.



If you would like to participate by offering a discount to fellow Chamber members, simply submit your valuable offer to Sue Hedgepeth at sueh@stuartmartinchamber.org. This is a FREE service, but your offer must be of worthy value and continuous, with no expiration date. You are encouraged to include a promotional flyer in pdf format that includes the offer and any other information you would like to include. *The flyer must state that the offer is exclusive to Stuart/Martin County Chamber members.* 

As an extra bonus...we will e-blast your discount flyer one time to all Chamber members FREE of charge.

Interested in advertising on the Chamber website? Contact Sue Hedgepeth at 772-287-1088, ext. 104 Mobile: 772-201-1210 • sueh@stuartmartinchamber.org

Stuart/Martin County       Stuart/Martin County       Stuart/Martin County Chamber of Commerce         February 2016       - Please Post For Employees -       -         CHAMBER of COMMERCE       1650 S. Kanner Highway, Stuart, FL 34994       -         287-1088 * Fax 220-3437 www.stuartmartinchamber.org       287-1088 * Fax 220-3437 www.stuartmartinchamber.org							
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	
	1	2 Chamber Breakfast 7:45 AM Molly's House 430 S.E. Osceola St., Stuart Youth LEADERship Planning 7:30 AM Chamber Groundhog Day	3	<b>4</b> Toastmasters Meeting 7:45 AM Chamber	5	6	
7	8	9 Chamber Breakfast 7:45 AM Restore/Habitat for Humanity 2090 N.W. Federal Hwy., Stuart	10 Chamber Luncheon 11:45 AM Monarch Country Club 1801 S.W. Monarch Club Dr. Palm City Ash Wednesday	11 Toastmasters Meeting 7:45 AM Chamber	12 LEADERship Alumni Board Meeting 8:00 AM Chamber	13	
14	15 President's Day	16	17 Board Meeting 7:30 AM Chamber Business After Hours 5:30 - 7:30 PM Hutchinson Island Marriott/ Sailfish Regatta 555 N.E. Ocean	18 Toastmasters Meeting 7:45 AM Chamber Upstairs LEADERship Planning 8:00 AM	19	20	
Valentine's Day	Chamber Closed		555 N.E. Ocean Blvd., Stuart	Chamber			
21	22 Ambassador Committee Noon Chamber	23 Chamber Breakfast 7:45 AM Geiger/ PureGraphics Chamber	24 Local Govt. & Transportation Committee Noon Chamber	25 Toastmasters Meeting 7:45 AM Chamber	26	27	
28 29 Home Garden & Orchid Show Sat. & Sun. A March 5-6, 2016 Martin County Fairgrounds 9 AM - 4 PM							