



# STUART/MARTIN COUNTY CHAMBER OF COMMERCE

## April 2021

**Registration is  
Required for All Events!**

### CHAMBER EVENTS

#### Networking Breakfasts

Tuesday, April 6th  
7:45 AM

*Sponsored by*

**Treasure Coast Urgent Care  
at Chamber Conference Center**  
1650 S. Kanner Highway, Stuart

Tuesday, April 27th  
7:45 AM

*Sponsored by*

**Skin Serenity Spa  
at Chamber Conference Center**  
1650 S. Kanner Highway, Stuart

#### Networking Luncheon

Wednesday, April 14th  
11:45 AM

*Sponsored by*

**All About Achieving  
Learning Center**

*Hosted by*

**Stuart Corinthian Yacht Club**  
4725 S.E. Capstan Avenue, Stuart

#### Business After Hours

Wednesday, April 21st  
5:30 - 7:00 PM

*Sponsored & Hosted by*

**Liberty Impact  
Windows & Doors**

257 S.E. Monterey Road, Stuart

#### Virtual Morning Joe via Zoom

Thursday, April 15th  
8:00-9:00 AM

#### SAIL Business Masterclass

Friday, April 23rd  
8:00 - 9:00 AM

*Speaker*

**William Fruth, POLICOM Corp.**

*Hosted by*

**Hutchinson Island Marriott  
Beach Resort & Marina**  
555 N.E. Ocean Boulevard, Stuart

The Chamber Conference Center is  
sponsored by T.C. Urgent Care

## Chamber Introduces “SAIL Masterclass Series”

“Even if you are on the right track, you’ll get run over if you just sit there.”...Will Rodgers

Whether you’re a budding entrepreneur, new owner, or a seasoned professional, there is always room for expanding your business knowledge base. The Chamber’s SAIL Business Masterclass Series offers the opportunity to engage and learn from local business masters, government officials, industry experts, and experienced market leaders who want to help further your education.

Invest in your business, and learn a wide variety

of strategies and techniques that will take you to the next level of success. Discover unique insight and solutions while building upon and developing new business network connections.

The inaugural event will take place on April 23rd from 8-9 AM at Hutchinson Island Marriott, and will feature local economist William Fruth, President of POLICOM Corp.

Create a better business future today. For more information, contact Caitlin at (772) 287-1088 (x 112) or [caitlinh@stuartmartinchamber.org](mailto:caitlinh@stuartmartinchamber.org).



As sponsor of the Chamber’s March 2021 Networking Luncheon at Club Med, Anna Valencia-Tillery, White Glove Moving & Storage, tested members knowledge on Martin County and the moving industry, during her creative and entertaining presentation. Shown with Anna are Chamber Chairman Jeff Sabin, Waste Management (left) and Chamber President/CEO Joe Catrambone.

Chamber members learned about a new organization formed for area golfers during the March 2021 Networking Luncheon, held at Club Med. Members of the Treasure Coast Golf Association, explained their mission and opportunities for Chamber members to be involved, along with announcing their newly-formed alliance with Club Med. Shown (from left) are Chamber Chairman Jeff Sabin, Waste Management; TCGA members Bob and Pam Baldassari, Chuck Knebels, Randy Cavanaugh and Chamber President/CEO Joe Catrambone.



## Chamber Welcome Guide Wins Coveted ADDY Award

The Stuart/Martin County Chamber is the proud recipient of a Treasure Coast ADDY award for the 2021 Welcome Guide & Business Directory, which was presented at the American Advertising Awards Gala.

The awards presentation, titled “Mask-A-Rade Party”, was held on February 26th at St. Mary’s Pittenger Center in Stuart, and featured the best the Treasure Coast has to offer in marketing, publishing, photography, broadcasting, digital and website design. Gold and silver winners of the prestigious award will go on to qualify for the Regional Addy Awards. Sue Hedgepeth, marketing coordinator for the Chamber, was on hand to accept the award.

The annual Welcome Guide was creatively de-

signed by Photographics and printed by NPC Printing. It is one of a few Chamber publications in the nation whose advertising sales and book design are handled in-house, with the use of a local graphic designer.

The Welcome Guide, distributed to all Stuart/Martin County Chamber members and hundreds of strategic locations throughout Martin County, is a complete resource for new residents, businesses and visitors; featuring everything from recreation, accommodations and dining to real estate, demographics and relocation information.

For advertising information contact Sue at [sueh@stuartmartinchamber.org](mailto:sueh@stuartmartinchamber.org) or 287-1088, (x 104).

# Networking Breakfasts

**Tuesday  
April 6th • 7:45 AM**

*Sponsored by:*



[CLICK HERE TO RSVP](#)

**Tuesday  
April 27th • 7:45 AM**

*Sponsored  
by:*



[CLICK HERE TO RSVP](#)

**Both Breakfasts held at the Chamber's T.C. Urgent Care Conference Center  
1650 S. Kanner Highway • Stuart**

**THERE IS NO CHARGE FOR THESE EVENTS, BUT RSVP IS MANDATORY!**

**THURSDAY,  
APRIL 15TH**

8-9 AM | VIA ZOOM  
25 SPACES | MEMBERS ONLY  
RSVP REQUIRED

The Morning Joe is a great networking opportunity for those not ready to attend in person events yet. The first part of the event will be broadcast live on WSTU's Morning Show! You'll get to give your pitch live on the radio, network with other Chamber members, and just have a good time!



**THERE IS NO CHARGE FOR THIS EVENT, BUT RSVP IS MANDATORY!**

[CLICK HERE TO RSVP](#)

# Networking Luncheon

**WEDNESDAY • APRIL 14, 2021**  
**11:45 AM**

*Sponsored  
by:*



*All About Achieving*  
LEARNING CENTERS



*Hosted  
by:*



**4725 S.E. Capstan Avenue • Stuart**

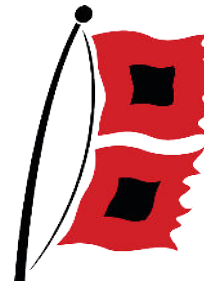
Located on Horseshoe Point Road in the Rocky Point subdivision  
East of Dixie Highway, between Salerno & Cove Roads.

**RSVP NO LATER THAN MONDAY, APRIL 12TH AT NOON**  
ALL CHAMBER MEMBERS \$30 \* PROSPECTIVE MEMBERS \$50  
[\*\*CLICK HERE TO RESERVE AND PAY ON-LINE\*\*](#)  
**RSVP REQUIRED - NO WALK INS ACCEPTED!**

# Business After Hours

**WEDNESDAY • APRIL 21, 2021**  
**5:30-7:00 PM**

*Hosted & Sponsored by:*



*Enjoy networking with fellow Chamber members  
while checking out the latest in hurricane  
protection and home improvements.*

**257 S. E. Monterey Road • Stuart**

Liberty Impact Windows & Doors is located on the north side of Monterey Road between Kanner Highway and Willoughby Boulevard.

**TICKETS - \$10 MEMBERS / \$15 PROSPECTIVE MEMBERS**  
**[CLICK HERE TO PAY ON-LINE](#) - RSVP REQUIRED BY WED. AT 2:00 PM**



# SAIL

BUSINESS MASTERCLASS

INAUGURAL EVENT



WILLIAM H. FRUTH,  
POLICOM PRESIDENT

## WHERE THE MONEY IS IN THE MARTIN COUNTY ECONOMY

# APRIL 23, 2021

8:00AM TO 9:00AM

## HUTCHINSON ISLAND MARRIOTT

555 NE OCEAN BLVD, STUART

Discover if the Martin County economy is growing or declining, what is causing this to happen, and what we need to do to enhance and improve the “economic quality of life” for our residents by participating in Stuart/Martin Chamber of Commerce’s SAIL Business Masterclass inaugural meeting on April 23rd at the Hutchinson Island Marriott.

Palm City economic development consultant William H. Fruth will teach us how local economies grow and expand, and deliver a fast paced and enlightening review of our local economy, describing how it compares to other areas and what is driving it.

Most interesting, he will identify twenty industrial sub-sections which will grow in the future and pay a high

wage. These are the sectors upon which communities should focus their economic development program after they have created a “twenty-first century” economic development infrastructure.

Fruth is the President of POLICOM Corporation, an independent economics research firm located in Palm City, Florida, which specializes in analyzing the dynamics of local and state economies.

Fruth has personally examined the condition of more than 800 local economies in the United States, created more than 200 community economic studies, and has given economic development presentations and workshops in 40 states.



**JOIN US! SPACE IS LIMITED.**

\$30 FOR STUART/MARTIN COUNTY CHAMBER MEMBERS

\$40 FOR NON-MEMBERS

For more information, please contact Caitlin at (772) 287-1088, ext. 112  
or at [Caitlinh@stuartmartinchamber.org](mailto:Caitlinh@stuartmartinchamber.org).

# February New Members

## **AxisOne by Watermark**

Ms. Hayley Vandermark  
2201 NW Federal Hwy  
Stuart FL 34994  
(833) 605-6931  
www.axisonebywatermark.com  
APARTMENTS/  
CONDOMINIUMS  
REAL ESTATE/BROKERS &  
ASSOCIATES

## **Brookdale Jensen Beach**

Ms. Katherine Donigan  
1700 N.E. Indian River Dr.  
Jensen Beach FL 34957  
(772) 225-1355  
www.brookdale.com  
ASSISTED LIVING  
FACILITY  
NURSING HOMES

## **Brookdale Stuart**

Mrs. RoxAnn Rogers  
3401 S.E. Aster Lane  
Stuart FL 34994  
(772) 287-6001  
www.brookdale.com  
ASSISTED LIVING  
FACILITY  
NURSING HOMES

## **Chapters Health Hospice/ St. Lucie County**

Mr. Lance Wiener  
291 N.W. Peacock Blvd.  
Suite 201  
Port St. Lucie FL 34986  
(863) 467-2321  
www.chaptershealth.org  
HOSPICE  
NON PROFIT/HEALTH  
SERVICES  
GRIEF COUNSELING/  
PALLIATIVE/PEDIATRIC  
HOME HEALTH CARE/  
PRIVATE CARE

## **College Hunks Hauling Junk & Moving**

Mr. Brad Ackman  
8249 Business Park Drive  
Port St. Lucie FL 34952  
(772) 281-7323  
www.collegehunkshaulingjunk.com  
MOVERS/JUNK REMOVAL  
STORAGE/MOVING/  
SUPPLIES/DELIVERY

## **Dean Lopes Music**

Mr. Dean Lopes  
Palm City FL 34990  
(772) 342-8649  
MUSIC SCHOOLS/  
LESSONS/RECORDING  
STUDIOS  
BANDS/MUSICIANS/  
ORCHESTRAS  
SCHOOLS/INSTRUCTION/  
TUTORING

## **Discount Mini Storage Stuart/U Haul**

Ms. Christine Turley  
2601 S.E. Miami Street  
Stuart FL 34997  
(772) 286-0996  
www.dmsstuart.com  
STORAGE/MOVING/  
SUPPLIES/DELIVERY  
MARINAS/BOAT/  
RV STORAGE  
TRUCK/RV RENTALS

## **Luis Farias Co./Video Productions**

Mr. Luis Farias  
Indiantown FL 34956  
(772) 284-8380  
www.luisfarias.co  
PHOTOGRAPHERS/VIDEO/  
DRONE  
PHOTOGRAPHY/  
CORPORATE/INDUSTRIAL  
WEBSITE DESIGN/  
DIGITAL MARKETING

## **Mary Kay Cosmetics/ Christina Lofthus**

Mrs. Christina Lofthus  
Port St. Lucie FL 34983  
(772) 475-8669  
www.marykay.com/  
clothus  
SKIN CARE/COSMETICS/  
PERMANENT MAKE-UP  
RETAILERS

# February New Members

## **Next Level Watersports**

Ms. Alexandra Moskovitz  
555 NE Ocean Blvd  
Stuart FL 34996  
(508) 680-3343  
www.nextlevelwater  
sports.com  
WATERSPORTS  
SCHOOLS/INSTRUCTION/  
TUTORING  
RETAILERS

## **Plantation Storage of Stuart**

Ms. Kimberly Brock  
3301 S.E. Commerce Ave.  
Stuart FL 34997  
www.plantationstorage.  
com  
STORAGE/MOVING/  
SUPPLIES/DELIVERY  
MARINAS/BOAT/  
RV STORAGE

## **RESTODAY/Ana Farias- Broker Associate**

Mrs. Ana Farias  
466 S.E. Port St. Lucie Blvd.  
Port St. Lucie FL 34956  
(772) 678-5669  
REAL ESTATE/BROKERS &  
ASSOCIATES  
REAL ESTATE/COMMER-  
CIAL SALES & LEASING

## **Treasure Coast Electronic Recycling**

Mr. Greg Smith  
Port St. Lucie FL 34984  
(772) 405-0240  
www.treasurecoastelectro  
nicrecycling.com  
RECYCLING  
SHREDDING/HARD  
DRIVE DESTRUCTION

## **UBU Brands-Union Bug United, LLC**

Mr. Jamie Caldwell  
7897 S.W. Jack James Drive  
Stuart FL 34997  
(772) 905-8460  
www.ububrands.com  
ADVERTISING SPECIALTIES  
GRAPHIC DESIGN  
MEDICAL SUPPLIES/  
TRANSPORT/EQUIPMENT  
SCREEN PRINTED APPAREL

## **Warehouse Supplies Direct, Inc.**

Mr. Jesse Bell  
Palm City FL 34990  
(954) 610-2025  
www.warehousesupplies  
direct.com  
WAREHOUSE EQUIPMENT  
SUPPLIES



## **Support Our Community!**

**Shop Local &  
Do Business  
With  
Chamber  
Members!**

# February Renewals

## **TWENTY-FIVE YEARS OR MORE**

**Best Western Downtown Stuart -  
TRUSTEE**

**Dave's Plumbing, Inc.**

**Fox McCluskey Bush Robison, PLLC**

**HPS, Helping People Succeed, Inc.**

**NAI Southcoast Inc.**

**North Stuart Centre**

**RE/MAX of Stuart**

**Reynolds Pest Management, Inc.**

**Ross Earle Bonan & Ensor, P.A.**

**Seacoast Bank - TRUSTEE**

**Waste Management - TRUSTEE**

## **TWENTY - TWENTY-FOUR YEARS**

**CenterState/Stuart - TRUSTEE**

**Lloyd Johnson Electric, Inc.**

## **FIFTEEN - NINETEEN YEARS**

**Mel-Ry Realty Group, Inc.**

**Taylor Pest Management**

## **TEN - FOURTEEN YEARS**

**Lowe's Home Center/Stuart**

**Sailfish Wealth Management/  
Janney Montgomery Scott - TRUSTEE**

**Sunshine Land Design**

**Team Parks, Inc. - TRUSTEE**

## **FIVE - NINE YEARS**

**Batteries Plus Bulbs**

**Gertrude Walden Child Care Center, Inc.**

**Northwestern Mutual**

**O'Donnell Impact Windows &  
Storm Protection**

**PrimeLending**

**Proctor Construction Company - TRUSTEE**

**Stuart Roofing**

## **ONE - FOUR YEARS**

**Artistic Visions**

**C.W. Roberts Contracting, Inc.- TRUSTEE**

**Cohen Norris Wolmer Ray**

**Telepman Cohen**

**Empire State Asset Management, LLC**

**Manatee Island Bar & Grill**

**New Urban Communities**

**Ocean Breeze Resort**

**SF Tax Accounting & Financial Solutions**

**The Iten Agency**

**The Pointe at Ocean Blvd./55+ Living**

**The UPS Store**

**WellMed at South Stuart**



**The Stuart/Martin County  
Chamber Staff &  
Board of Directors  
Wish You A Happy Easter!**





# MEMBER TO MEMBER DISCOUNT PROGRAM

In an effort to encourage members to do business with each other, the Stuart/Martin County Chamber of Commerce offers a **Member to Member Deals** page on the Chamber website...

[www.stuartmartinchamber.org](http://www.stuartmartinchamber.org)

You will find on-going discounts offered by Chamber members exclusively for Chamber members.

The Member to Member Deals page is formatted the same as the Member Directory, but contains ONLY members offering a discount. You can locate the page under the **CHAMBER** tab.



To participate, log into your MIC account from the website and click on the **Member to Member Deals** tab on the left side of the page. Then click on the blue **Add Member to Member Deal** tab, complete the form and submit.

This is a **FREE** service, but your offer must be of worthy value. You can change your offer at any time during the year.

Questions? Contact the Chamber and we will be happy to assist you.

Interested in advertising on the Chamber website?  
Contact Sue Hedgepeth at 772-287-1088, ext. 104  
Mobile: 772-201-1210 • [sueh@stuartmartinchamber.org](mailto:sueh@stuartmartinchamber.org)



# STUART/MARTIN COUNTY CHAMBER OF COMMERCE

## April 2021



Please Post  
For Employees

1650 S. Kanner Highway, Stuart, FL 34994

287-1088 • Fax: 220-3437 • www.stuartmartinchamber.org

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	
Featuring... Economist William Fruth President of POLICOM Corp.		Introducing... 		Friday April 23rd 8:00-9:00 AM Hutchinson Island Marriott	1	2 	3
4 	5	6 <b>Networking Breakfast 7:45 AM Chamber*</b> <i>Sponsored by: Treasure Coast Urgent Care</i>	7	8	9 <b>LEADERShip Alumni Board 8:00 AM Chamber*</b>	10	
11	12	13	14 <b>Networking Luncheon 11:45AM Stuart Corinthian Yacht Club</b> <i>4725 SE Capstan Ave, Stuart Sponsored by: All About Achieving Learning Center</i>	15 <b>Virtual Morning Joe</b> <i>Via Zoom 8:00-9:00 AM</i>	16	17	
18	19	20	21 <b>Board Meeting 7:30 AM Chamber*</b> <b>Business After Hours 5:30-7:00 PM Liberty Impact Windows &amp; Doors</b> <i>257 S.E. Monterey Road, Stuart</i> <b>Administrative Professionals Day</b>	22 	23 <b>SAIL Business Masterclass 8:00-9:00 AM Hutchinson Island Marriott</b> <i>555 N.E. Ocean Blvd. Stuart</i>	24	
25	26	27 <b>Networking Breakfast 7:45 AM Chamber*</b> <i>Sponsored by: Skin Serenity Spa</i>	28 <b>Local Govt. &amp; Transportation Committee Noon Via Zoom</b>	29	30		

\* The Chamber Conference Center is sponsored by Treasure Coast Urgent Care